





HEALTHCARE HORIZONS

Innovations, Investments and Global Impact



BCKIC Foundation MAGAZINE

VOLUME III



Healthcare Horizons:

Innovations, Investments, and Global Impact marks Volume 3 of the BCKIC Magazine series—each edition spotlighting a high-impact sector shaping our collective future. Published by the Bhubaneswar City Knowledge Innovation Cluster (BCKIC) Foundation, this healthcare-focused volume explores pioneering innovations, scalable solutions, and impact-driven collaborations redefining the contours of health and wellness in India and beyond.

Rooted in BCKIC's mission to enhance healthcare accessibility and equity, this edition brings together powerful stories of transformation—where technology meets community, innovation meets inclusion, and partnerships drive purpose. From population-wide screenings to sustainable menstrual hygiene solutions, every initiative underscores our commitment to translating ideas into impact.

A small establishment in BCKIC's public health is the Population Health Screening Program, developed in collaboration with MedTel. Using smart diagnostics and real-time analytics, the program screens over 40,000 individuals annually and spans 60+ sub-centers in Balangir, Odisha. In urban slums like Berhampur, door-to-door NCD awareness campaigns are bridging healthcare gaps at the grassroots.

In maternal and women's health, initiatives like SPARSA and digital maternal diagnostic kits support safe pregnancies in underserved communities. BCKIC's ecofriendly sanitary napkin project has been recognized on the Manthan O/o PSA platform. These units, set up in Odisha's tribal blocks, integrate menstrual hygiene with livelihood generation, empowering tribal women while advancing sustainability.

BCKIC's role in fostering frontier technologies is equally transformative. From IoT-enabled point-of-care diagnostics to cardiac monitoring and infectious disease solutions, the magazine highlights solutions that blend affordability with clinical relevance. The UK-India Digital HealthTech Bootcamp, co-hosted with the British High Commission in India, selected 28 startups from over 260 applicants, with six progressing to explore commercialization in the UK. Complementing this, the UK NHS Immersion Program and the Clinician Peer Support Program (CPSP) have expanded global and national health innovation linkages.

This magazine is more than a publication—it is a platform of purpose. It convenes thought leaders, changemakers, and visionaries to catalyze dialogue, inspire action, and advance healthcare innovation with lasting social impact.







Foreword



Prof. Anil Koul

Professor of Translational Discovery London School of Hygiene & Tropical Medicine (LSHTM) London, United Kingdom

It is a privilege to present this volume of the *BCKIC Healthcare Magazine*, published by the Bhubaneswar City Knowledge Innovation Cluster (BCKIC) Foundation, an initiative of the Office of the Principal Scientific Adviser to the Government of India. This edition brings together diverse voices from academia, industry, publishing, policy, and investment, along with inspiring stories from startups that are redefining healthcare solutions.

India is rapidly emerging as a global force in healthcare, driven by world-class research, innovative products, digital health initiatives, and a thriving entrepreneurial ecosystem. The perspectives featured in this magazine, from both Indian and international experts, reflect the strength and momentum of this sector, while also highlighting the need for collaboration, accessibility, and sustainable innovation.

By curating such volumes, BCKIC demonstrates its commitment to fostering dialogue, knowledge sharing, and visibility of homegrown innovation. I am confident that this magazine will serve as a valuable resource for all stakeholders and inspire continued efforts towards building a healthier, more resilient future.





Preface From Nairman

On behalf of the Bhubaneswar City Knowledge Innovation Cluster (BCKIC), we are proud to present the third issue of our flagship publication, Healthcare Horizons: Innovations, Investments, and Global Impact. Supported by the Office of the Principal Scientific Adviser to the Government of India and launched under the vision of the Prime Minister's Science, Technology, and Innovation Advisory Council (PM-STIAC), BCKIC continues to catalyze transformational change in the science and technology ecosystem of India.

This edition is a tribute to the spirit of innovation in healthcare, featuring real-world solutions that bridge gaps, save lives, and redefine possibilities. From rapid diagnostics and teleophthalmology to connected care and sustainable nano-engineering, the contributions in this edition reflect the diverse and dynamic pulse of India's healthcare startup ecosystem.

Each article is authored by pioneers—founders, scientists, clinicians, and changemakers—who are addressing some of the most pressing challenges in our health systems. These stories are not just case studies of success but blueprints of resilience, ingenuity, and purpose-driven entrepreneurship. Whether it's reducing corneal blindness, transforming pediatric surgery, or bringing oncology screening closer to communities, these innovations are creating impact at scale.

At BCKIC, we firmly believe that healthcare transformation must be inclusive, interdisciplinary, and globally relevant. Our role as a knowledge and innovation hub is to amplify such efforts, foster strategic collaborations, and unlock the full potential of healthcare startups, institutions, and enablers across India and beyond.

As we look ahead, our commitment remains unwavering—to nurture innovation, attract investments, and build a future where healthcare is accessible, affordable, and adaptive to global needs. This magazine is a celebration of that vision and the collective force driving it forward.

To all our contributors, partners, and readers, thank you for being a part of this transformative journey. May these insights inspire new connections, new solutions, and a renewed commitment to a healthier world.



Dr. Mrutyunjay SuarChairman, BCKIC Foundation

Let's shape the future of HEALTHCARE together.





Note From

Bhubaneswar City Knowledge Innovation Cluster (BCKIC) is happy to release it's third edition magazine: Healthcare Horizons: Innovations, Investments, and Global Impact. Supported by the Office of the Principal Scientific Adviser to the Government of India and guided by the Prime Minister's Science, Technology, and Innovation Advisory Council (PM-STIAC), this edition reaffirms our commitment to fostering healthcare innovations that are inclusive, scalable, and globally impactful.

At BCKIC, we believe that the transformation of healthcare is a collective mission—not the sole responsibility of clinicians or researchers. True progress emerges at the intersection of science, entrepreneurship, and collaboration. The innovations featured in this issue exemplify this synergy, spanning from cutting-edge diagnostics and digital health solutions to grassroots innovations and global health accelerators. Together, they reflect the pulse of an evolving ecosystem tackling some of the most urgent healthcare challenges of our time.

These are not just stories; they are blueprints of how bold ideas, when supported by the right networks and intent, can drive systemic change.

This magazine is both a celebration of purposedriven innovation and a call to action—for deeper investment in sustainable health technologies, stronger public-private-academic partnerships, and inclusive models that prioritize accessibility and real-world impact.

I extend my heartfelt gratitude to all our contributors, partners, and stakeholders who have infused this issue with their knowledge, passion, and purpose. Your contributions are a testament to how innovation can be both compassionate and cutting-edge.

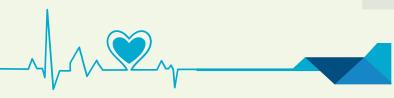
Together, we are not just imagining the future of healthcare—we are building it, one idea at a time.



Dr. Namrata Misra CEO, BCKIC Foundation

The Innovations
featured in this issue
exemplify this synergy,
spanning from
cutting-edge diagnostics &
digital health solutions to

GRASSROOTS
INNOVATIONS &
GLOBAL HEALTH
ACCELERATORS.







Acknowledgement

We extend our heartfelt gratitude to the Office of the Principal Scientific Adviser (PSA) to the Government of India for their visionary leadership in placing healthcare innovation at the forefront of national development. Our special thanks go to Prof. Ajay Sood, Principal Scientific Adviser, for his strategic foresight, and to Dr. (Mrs.) Parvinder Maini, Scientific Secretary, for her unwavering support and encouragement in fostering healthcare-focused initiatives across India's Science and Technology (S&T) clusters.

We deeply appreciate our esteemed contributors from industry, academia, healthcare startups, NGOs, and international organizations. Your insights and experiences have enriched this issue, highlighting how innovation can address pressing health challenges, empower communities, and build resilient systems.

Special thanks to the dedicated team at BCKIC Foundation—**Dr. Aanchal Katoch** for leading content collection, editing, and review; **Ms. Prasanti Bal** for her creative and impactful design work; **Mr. Sudhir Jha**, **Mr. Arpan Ghosh**, and **Mrs. Smrita Pathak** for their essential support. This edition reflects the dedication, teamwork, and commitment to creating a meaningful impact.



EXPERTS

Dr. Sapna Poti

Office of the Principal Scientific Adviser to the Govt. of India Systems & Collaborations in HealthTech

Dr. Harshal Patil

Momentum One Zero, Queen's University, Belfast, UK Catalysing Global Health Innovation

Prof. Rodney A. Hill

University of Idaho, USA Intellectual Power & Nanomedicine

Dr. Gullapalli N Rao & Dr. Suryasnata Rath

L V Prasad Eye Institute LVPEI @ Home

Dr. Taraprasad Das and Dr. Sujata Das L V Prasad Eye Institute Action for Vision

Dr. Rajesh Parishwad

ACS International India Pvt. Ltd. VC Funding

Dr. Rohit Srivastava and Dr. Arnab Ghosh

IIT Bombay | AFMC Pune Nano to Scale

Mr. Partha Pratim Das Mahapatra EzeRx Health Tech Pvt. Ltd. Pulse of Progress

Mr. Vikramaditya Tirthani

Mediklik Webhealth Rising Above Challenges with VENSI

Dr. Pooja Goswami
Ramja Genosensor

Rapid Diagnostics for Antibiotic Resistance

Dr. Lalit Ranjan Manik MedTel Healthcare

Connected care & Innovation

Dr. Akash Bihari PatiAIIMS Bhubaneswar Pediatric Surgical Care

Dr. Swagatika Panda SOA University Oral Cancer Screening

STARTUPS







Role of Systems and Collaborations for access to HEALTHCARE through TECHNOLOGY DEVELOPMENT & DEPLOYMENT

Potential of Technologies in Health Sector

India has a mixed healthcare system dominated by private providers, with nearly 70% of outpatient visits and 58% of inpatient episodes occurring in the private sector. This system often marginalizes low-income populations due to affordability issues.

Out-of-pocket expenditure (OOPE) remains a particularly barrier, outpatient care and medication, which are often excluded from health insurance schemes. This leads catastrophic health expenses for many households. About 70% of healthcare infrastructure is concentrated in urban areas, serving only 30% of the population.

Dr. Sapna Poti

Director, Strategic Alliances, O/o Principal Scientific Adviser, Gol **Disease Burden is another challenge.** Challenges in health range from primary health care, infectious diseases, antimicrobial resistance, mental health, lifestyle disorders, critical illnesses, and so on.









Health is also a huge cause for debts in the underserved areas, far more than marriages and education, there is not only a loss of daily wages of the employee but due to lack of timely and low-cost diagnosis, it drives the poor towards further poverty.

All of these have technologies as a horizontal cutting across all aspects of Health. Hence it is prudent to develop more relevant technologies and innovations in this space should be our primary focus.

Further, with the One Health approach to balance health of animals people, and environment, health also has overlaps with waste management when it comes to disposal of bio-medical waste, with sanitation and with water due to waterborne diseases etc. Thus, we need to focus on health holistically, encompassing all these areas.

In addition, in the context of our nation, we also need to deal with focusing on technologies in such a manner that they provide health access to the poor with a focus on gender and class disparities.

In this context for primary health care, fever panels, lowcost screening, low-cost blood tests, tele-medicine, early and proactive diagnosis and x-rayrelated diagnostics become quite relevant. Healthcare access to blood banks, temperature management, cold storage, drone delivery, etc., also needs our attention to provide for remote fringe areas.

Women and gender issues are huge. Ayushman insurance data shows that the insurance amount allocated for the family is usually utilized for men and the boys in the family.





This pushes back the health care even more, and hence technologies and research per se should focus on women's health issues. Maternal health, menstrual hygiene, issues of infertility, endometriosis, and even mental health issues of women are not attended to easily.

Deployment of technologies can also be a challenge; in this context, capacity building is necessary, especially with a focus on training paramedical, lab technicians, and doctors on the usage of these technologies. more so with paramedical staff as there is a massive need of this set of skills only in rural areas where there is a lack of medical support through hiahlv aualified doctors but also in the urban areas with the aging population and the urban Mohalla clinics. poor. Nutritional Rehabilitation Centers (NRC), Sick Newborn Care Unit (SNCU) need a of massive number paramedical support. Diagnostics requires trained lab technicians. Technologies help with not only access to health care but also provide training tools for the capacity building.

Proactive Self Care through Information gathering and access. Minor ailments, issues related contraceptives, abortions etc could been avoided if there was enough access to information for timely support. This not only includes information on public health systems that are GI mapped, information on diagnostic labs, clinics. hospitals, doctors, paramedical staff etc but also includes data and information that can help prevent the health issues.



APPs for mental health is one such example of preventive care information. Supporting United Health Insurance with health data storage, digitalization of health records, interoperability, digitalization, AI for data mining and analytics etc.

Given the above scenario and huge challenge of providing for the **poor, gender and caste agnostic treatment there is a huge need for technologies**. From the office of the Principal Scientific Adviser to Government of India a movement towards this was undertaken during the covid times and continues till date.

Importance of Systems and collaborations:

A) O2 for India movement this was managed stakeholders from Industries. academia, startups and logistics chain supply management agencies. Systems developed were through committees of academia evaluating the technical aspects the oxygen concentrators, oxygen ventilators plants, committee of Industry panel assessed the scalability of these innovations submitted by the startups.

B) Reagents - India was facing issues with imported reagents and hence we took a decision indigenize to reagents for testing kits, a system was developed where in TCS provided a global market place to source markets within and outside of India. FIND provided the international market, NCBS and CCMB worked on R&D, startups worked developing the reagents, Rockefeller provided for the Project Management Unit and the funding for development of indigenous reagents.





This entire system was both digital and physical, supporting seamless scale-up of reagents for testing kits.

C) Extension Hospitals Government infrastructure was going through stress during those times, and hence we brought in a startup from IIT Madras, Modulus Housing to work on the construction of modular hospitals across the Modulus nation. had an innovation with necessary certification, however did not have a prototype. We requested Wells Fargo to fund the prototype and Tata Memorial Hospital to develop the same in their Munger premises. America Foundation India was appointed for the project The State management, Government provided 15,000 square feet of land pro bono to construct these hospitals, and several CSR organizations came together to fund the construction of extension hospitals. Currently, the startup has sourced funding from the National Health Mission and several State governments. The project management system that was put in place with close monitoring managed the scaleup.

E) National Lab Technicians **Training** During pandemic, there was requirement to set up a training and evaluation program to train virtually and at times physically the lab technicians on the covid testing. TIFR Hyderabad was hired to develop curriculum and provide the courses. PAN-IIT was selected centralized project management, NIE was requested to manage the Northern regions of India. Certified courses were run at a pan-India level to manage the massive testing requirements. Systems at the National level with stakeholders that were white collared largely volunteers were developed, and large projects were executed.

Blocktrack - we brought in a team from IIT Madras. to develop Blockchain-based information management system that could securely digitize and help healthcare manage information, critical for a time when physical access was challenged by the pandemic. This effort was supported through a CSR grant from Infosys, and the project was demonstrated at the Madras Institute hospital in summer 2021. Today, this effort has nucleated into an IIT Madras spin-out company, Plenome Technologies, which is developing Blockchain and AI-based solutions for transforming healthcare delivery through rapid digitalization medical and insights.

Some impactful health project initiatives facilitated through the MANTHAN PLATFORM O/o PSA to the Govt of India.



USAID's Momentum Country and Global Leadership & Villgro Innovation Foundation in collaboration with the Office of the Principal Scientific Adviser to the Government of India, launched Yash Entrepreneurs Program aimed at driving innovation in Sexual & Reproductive Health space through social entrepreneurship.

D) My Labs Diagnostics – this is a startup that was the first to receive the certification. They were connected to NCL Pune & Venture Center for support. Today they are one of the best diagnostics in the Nation, providing low-cost screening panels/self-test kits.



Mentored Laboratory Training for COVID supported by BMGF, FINDx with TIFR Mumbai, Hyderabad, NII, CCMB, Pan IIT Reach for India.

Clinical research platform for Infectious disease and neglected rare diseases by NCBS through funding from HUDCO, targeted at specifically lower socioeconomic strata, who cannot afford the higher costs of diagnostics and treatment. This facility will cover work on virology, bacteriology, human immunology, and RNA therapeutics and is designed to further strengthen national infectious and neglected rare disease priorities.







USAID through SAMRIDH collaborated as a partner with the Office of the Principal Scientific Adviser, Government of India, in the National Consortium of OXYGEN (O2 TO INDIA) initiative. The Office of PSA, GoI facilitated the national-level supply chain management of critical raw materials, including zeolites, establishment of small-scale oxygen plants, production of compressors, and the manufacturing of final products such as high-quality oxygen cylinders, concentrators, and ventilators. SAMRIDH and Office of PSA collaborated as mutual deal sourcing partners which identified suitable and reputable entities for Project O2.Office of PSA nominated a representative for the Advisory Committee of SAMRIDH to review and provide recommendation on the funding of entities. Entities with a focus on Oxygen solutions were screened and successfully awarded under this collaboration. The support went beyond initial funding to provide technical and business advisory services by SAMRIDH.

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Community of Practice for MSD for Mothers' Strengthening **Systems** Safer Childbirth-Merck: MSD for Mothers (MfM) announced a bold new \$25M initiative, Strengthening Systems for Safer Childbirth, that set out to pick up the pace in saving women's lives and achieve SDGs targets to reduce maternal mortality. To accelerate action, MfM focused on fostering community-led solutions, tapping into underutilized private sector innovations. 6 coalitions representing collaborators twenty across four countries -India, Nigeria, Kenya and Sierra Leone - came on board to implement solutions based on the needs and preferences of women the in their communities.



The ClimateX Health Challenge, an initiative by PATH in collaboration with the Office of PSA, GoI, and the Manthan platform, has driven innovation to address the critical impacts of climate change on public health. It has empowered startups to create scalable solutions, such as Takachar, which developed portable systems to convert crop residues into bio-products, reducing air pollution respiratory illnesses. another winner, introduced affordable air purification technology for urban areas, tackling air quality-related health issues. These innovations have significantly improved community resilience by reducing disease burdens enhancing environmental sustainability. The challenge has also strengthened healthcare infrastructure by enabling renewable energy solutions like Newtrace, which developed cost-effective electrolysers green hydrogen production, helping hospitals adopt sustainable practices. Community-centric solutions such as mobile health units equipped with telemedicine tools have expanded access to care in remote regions. Insights from these projects are influencing policy frameworks, integrating climate resilience into public health systems, and driving long-term impacts across India. The ClimateX Health Challenge stands as a model for innovation-led action against climate-driven health crises.





Extrapolating from some of the above learnings we are working on various system-based technology development and dissemination. Working collaboratively with Industries and academia through Manthan, Rural Smart Village Centers (RSVC), Manthan IFIA Technology Industry Incubator (MITTI), Upscaling Tier 2 and Tier 3 colleges for Holistic Advancement of their Network (UTTHAN), Centers of Excellence, Women in STEM and School Innovations.





Momentum One Zero:

Catalysing GLOBAL HEALTHCARE INNOVATION

Bridging Borders Through Innovation: The Vision of Momentum One Zero

Imagine a world where healthcare is transformed by digital technology and data insights. Momentum One Zero, led by Queen's University Belfast (Queen's) a member of the Russell Group of research-intensive universities—is driving this change. The healthcare sector is evolving rapidly with digital advancements.

Especially between India, the UK, and Ireland. Bhubaneswar City Knowledge Innovation Cluster (BCKIC) Foundation showcases how cluster ecosystems can forge impactful partnerships. Momentum One Zero (M1.0) is a vital integrator, promoting innovation and expanding possibilities through global partnerships.

Dr. Harshal Patil

BDM-Digital Health, Momentum One Zero Queen's University, Belfast, UK



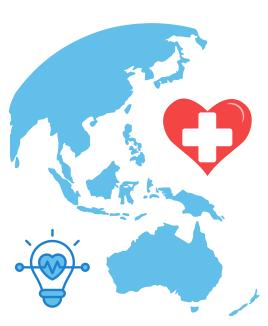




Momentum One Zero: Driving Global Digital Health **Innovations**

Funded by one of the UK's ambitious City and Growth deals[i] - The Belfast Region City Deal[ii], Momentum One Zero stands out as a beacon of digital and data innovation, uniquely positioned to drive global digital health advancements. With a mission to create sustainable economic growth while tackling global challenges, M1.0 serves as a commercially focused digital and data innovation centre for collaboration & transformative solutions by combining its world-leading expertise at the convergence of cybersecurity, wireless connection, and intelligence, artificial with domain-specific expertise in life and health sciences.

By leveraging Queen's expertise across multiple disciplines, M1.0 has established itself as a catalyst for innovation in Digital Health, Agri-Food, and Cybersecurity.

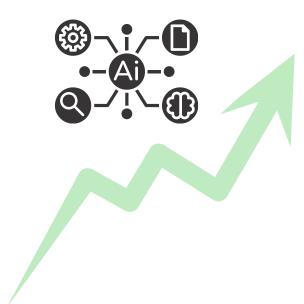


One of the cornerstones of our work is fostering partnerships that enable Our real-world impact. Digital Health Hub embodies this ethos, acting as a dynamic space where cutting-edge technology and life and health science expertise address converge pressing challenges. Through collaborative efforts, we've created a foundation for meaningful innovation that spans.



Cyber-AI Hub: Pioneering Innovation and Driving **Economic Growth in Northern Ireland**

The Cyber-Al Hub, part Momentum Zero, has a rich history of driving innovation in cybersecurity artificial intelligence. Established as part of Queen's digital technology initiative, it translates advanced technology into solutions for industry challenges. The hub has developed AI-enabled cybersecurity solutions, trained future workforces, and equipped industries with advanced tools.



This has positioned Belfast as а destination for Foreign Direct Investment in cybersecurity outside the United States[i]². creating 2,700+ jobs and generating £230m GVA in Northern Ireland[³]. The Hub's success has inspired similar initiatives diaital in health and other sectors. showcasing the power collaborative innovation.







Digital Health Hub: Building on Cyber-AI Legacy for **Healthcare Innovation**

The Digital Health Hub at Momentum One Zero is a testament to commitment to advancing healthcare through technology. As part of Queen's, the hub leverages the university's expertise in life and health sciences, digital technologies, and knowledge transfer businesses. The hub is designed collaboration between academia, industry, and government, creating a dynamic environment where innovative digital solutions can thrive. Our multidisciplinary comprising experts artificial intelligence (AI), machine learning (ML), and various life and health disciplines, works together address the most pressing challenges digital health.





Momentum One Zero: A Collaborative Model for **Innovation**

Momentum One Zero operates on a collaborative working model that brings together academic researchers, industry partners, and government stakeholders. Our approach involves codesigning projects with industry partners. The key to this is our dedicated AI/ML engineering team, who are experts at translating academic ideas into products and services that are close to market adoption with the help of life and health science expertise at Queen's. This model ensures that our innovations are not only cutting-edge but also practical and scalable.

By providing access to state-of-the-art facilities, including on-prem edge/cloud computing platforms and environments like AWS and Azure, we enable our partners to accelerate their product development and bring their solutions to market faster.





Momentum One Zero and Queen's: Pioneering **Innovation in Healthcare and Technology**

Momentum One Zero and Queen's University Belfast are involved in innovation within healthcare and technology. The Digital Health Hub at Momentum One Zero supports the development of ideas to address challenges in the healthcare sector. By promoting collaboration and innovation, the goal is to create projects with practical applications that have an economic impact.



Collaboration with the Northern Ireland Trusted Research Environment within Health and Social Care (essentially the Ireland Northern involves analysing legacy patient health datasets related to renal disease, neurological conditions, and cancer. The objective is to use this data analysis to archive legacy systems, enhance health services, and improve clinical outcomes. The data will be used safely and securely for approved research purposes and made accessible for further research upon receiving necessary regulatory approvals.

Knowledge **Transfer** Partnership (KTP) between Queen's, Cirdan - a global provider of informatics and imaging solutions - and Royal Victoria Hospital Belfast received the Best UK KTP award. The project focused on developing AI tools: an algorithm for X-ray analysis to expedite breast cancer diagnosis, and a cloud-based AI model for detecting tumours in colon polyp whole slide images with 95% accuracy[i]. This demonstrated partnership the effective collaborative approach enhancing in efficiency clinical in laboratories globally.

Collaboration with Altomics Datamation Ltd, a Belfast-based precision medicine company, aims to develop a novel proteoform and peptide library. This project seeks to identify previously unidentified dark proteome and lay the groundwork for future advancements in deep learning for the discovery of novel biomarkers and therapeutic targets.



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Momentum One Zero: Integrating Northern Ireland's **Innovation Ecosystem for Healthcare Solutions**

Momentum One Zero is integrated into the wider innovation ecosystem across Northern Ireland, Republic of Ireland, and Great Britain, collaborating with various institutes organisations to develop healthcare solutions. partners include the Future Medicines Institute, aims to enhance R&D productivity through interdisciplinary collaboration, and

Precision Medicine Centre, which focuses on advanced digital analytics, pathology, and genomics for diagnostic, prognostic, and therapeutic development. Excellence for Advanced integrated and aimed at efficiency healthcare patient outcomes.

The Advanced Manufacturing Innovation Centre assists in advanced manufacturing to support the development and commercialisation technology solutions.

Momentum One Zero collaborates with Invest Northern Ireland, the economic development agency for Northern Ireland, to attract investment, support economic growth, and drive innovation. Northern Ireland's dual-zone economy enables effortless trade with both the EU and the rest of the UK without border checks, tariffs, or customs declarations.

Furthermore, Invest Northern Ireland offers substantial assistance, services, and programs to support businesses, including financial aid and skill development, making Northern Ireland an attractive destination Research, Development, and Innovation.

The wider network helps Momentum One Zero maintain its position in healthcare innovation, advancing through partnerships with research institutes and industry collaborators.







Northern Ireland: A Hub for Innovation in Life and **Health Sciences**

Northern Ireland is a prime location for innovation across and health sciences, technology and connected health, and medical engineering manufacturing. The region has а pro-business environment, structural support through government initiatives, a highly skilled, experienced, and adaptable workforce, and is a costeffective location for investment. Along with the £1.3 billion investment in the City and Growth Deals. Northern Ireland offers exciting future opportunities for health, life science, and data-tech industries.



There are over 250 life and health science companies, from Small and Medium Enterprises to Large Enterprises, in Northern Ireland. The sector generates a of \$1.6 turnover billion[i], showcasing Northern Ireland's health and sciences expertise to the world.

Academic experts from our universities are extremely active in helping to build and apply world-class research capabilities that support businesses, locally and globally. The region is home to the world's first mobile defibrillator[ii], developed by the late Professor Frank Pantridge (based at Queen's), and big pharma & biotech multinationals like Almac and Randox. Ten percent of the world's cholesterol tests are manufactured in Northern Ireland[iii]. Cancer research is flagship program, with discovery science underpinning both spin-out and spin-in companies which are delivering innovation in diagnostics cancer and treatment[iv].







Momentum One Zero: A Vision for Collaborative **Progress in Digital Health**

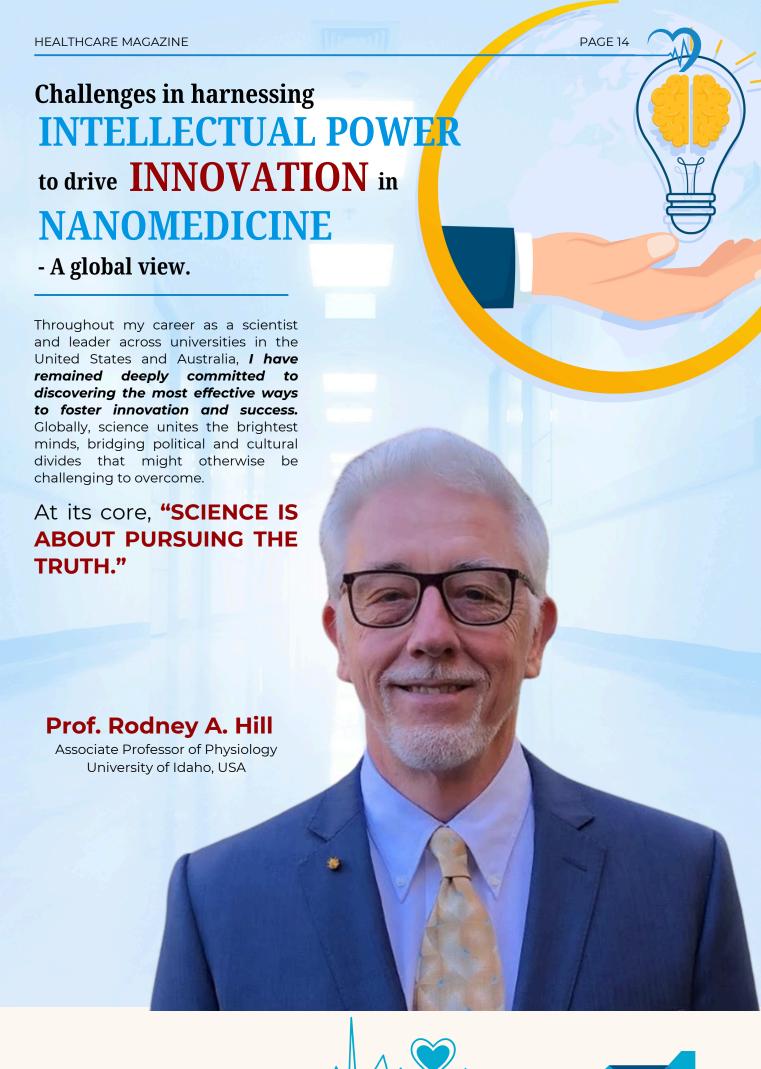
As the global healthcare sector undergoes significant changes, Momentum One Zero invites stakeholders across India and beyond to participate in developing digital health solutions. Through platforms like BCKIC and international collaborations, we aim to advance digital health and set new standards for global healthcare innovation. We encourage stakeholders across India to join us in this initiative, working towards a future where healthcare is both accessible and transformative.

Website: https://www.momentumonezero.com/ Email: momentumonezero@qub.ac.uk Phone: +44 (0)28 9097 1700

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When it comes to innovation, particularly within a highly specialized and technical field such as Nanomedicine, it is crucial to recognize that interdisciplinary scientific collaboration lies at the heart of success. The recent visit of the editorial board members of the scientific journal

"PRECISION NANOMEDICINE"

to KIIT was a remarkable experience, highlighting the enthusiasm of this globally distinguished group in engaging with the excellence in Nanomedicine demonstrated by KIIT's faculty and students. Such collaborations hold immense potential to advance the field of Nanomedicine, fostering meaningful, far-reaching, and lasting impacts on global human health and wellbeing.

Universities worldwide serve as hubs of infrastructure and intellectual environments that nurture free thinking and innovation. In this supportive setting, scientists are encouraged to seek scientific truth through rigorous research. In the context of Nanomedicine, this pursuit extends beyond academic curiosity, aiming to enhance the well-being of society by improving health outcomes and quality of life worldwide.

Innovation in modern medicine requires a disciplined and methodical approach, from developing novel diagnostic tools methodologies to delivering safe, efficacious, and impactful therapeutics to an increasingly interconnected global community. Nanomedicine, as one of the most innovative and promising platforms, offers unparalleled opportunities deliver transformative to benefits for society, spanning multiple healthcare domains.





Political and Policy Frameworks for Safe & Effective Nanomedicine Development

While universities, faculties, and students face numerous challenges in developing new diagnostics and therapeutics to improve public health, governments, industries, and professional and scientific societies also have crucial roles to play in supporting health innovations. Fortunately, many of these entities possess a global perspective, although some may remain partially inwardlooking or even parochial. The future success of global healthcare lies with those who maintain a more global outlook.

The term "diaspora" is now widely used to describe the dispersion of cultures that once had a geographic base being distributed worldwide. In this context, while fostering connections not only within university communities but also with governments, industry, and professional and scientific societies, it is essential to leverage the global diaspora's influence to advance innovation in Nanomedicine.

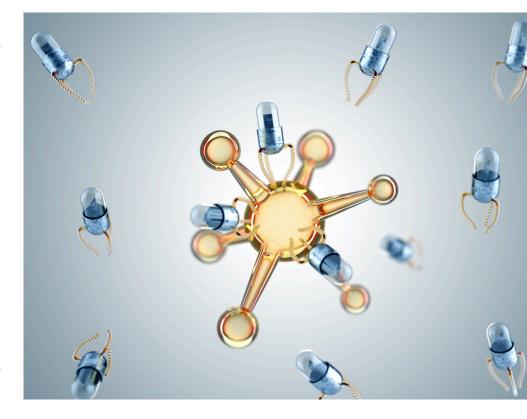
As highlighted earlier, science serves as a unifying force, and within the global diaspora, we share far more in common for mutual benefit than the factors that set us apart. Now, more than ever before, our pursuit of innovations in Nanomedicine holds potential for immense widespread impact, driven by and our deep enduring interconnectedness.

Fortunately, many governments also recognize this. To explore the policy frameworks that guide the development of novel nanomedicines, I will focus on two key frameworks: one originating in the United States and the other in India.

There have been many iterations of these frameworks provided by governments, in collaboration with universities and with industry; that have been available since the early part of the 21st century. A recent example, we will delve into, just a little here, should give the reader some deeper sense of the challenges before us and what we can overcome do to these challenges, together.[1]

When examining the supporting frameworks, becomes clear that they have similarities more than differences. The latest guidelines developed by the Indian Government closely in intent with the US FDA document mentioned earlier.

This consistency not only supports international collaboration but also highlights that healthcare is a global effort. It also shows the scale needed to successfully develop new diagnostic and therapeutic tools.





HEALTHCARE MAGAZINE



Universities have the talent and infrastructure to take innovations from the lab to the initial stages commercial development. However, the cost of bringing even one new drug to market —while meeting strict safety, efficacy, and effectiveness standards—is far beyond what universities can manage on their own. More on this later!

I want to emphasize how these policy frameworks and government guidance help scientists succeed in Nanomedicine innovation. The following discussion focuses on an idea that might seem simple at first glance but is essential for protecting the public while also enabling successful innovation. The US FDA document, along with various national guidelines, is thorough and detailed to ensure that early steps in Nanomedicine innovation prioritize product safety and effectiveness.

Before diving deeper, I want to briefly address a concerning trend seen in some Western societies: the rise of minority views that, despite lacking evidence, are critical of science. This phenomenon often stems from misinformation spread through social media, which is troubling for scientists, professionals, scientific organizations, the informed public, and society as a whole. I'm mentioning this to highlight the thoughtful approach taken by FDA policymakers when crafting their 2022 guidance. With this context in mind, I'll now discuss a specific part of the 2022 guidance, quoting directly:



Note that FDA does not categorically judge all products containing nanomaterials or otherwise involving the use of nanotechnology as intrinsically benign or harmful. Rather, for all products (nanotechnologyderived or otherwise), FDA considers the characteristics of the product and its safety and effectiveness for its use.

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The guidance clearly states that Nanomedicine innovations will not be unfairly scrutinized just because they are based on "nano" technology. This is important to note, especially considering the concerns raised earlier about a minority of anti-science views. In practice, this means that Nanomedicines will be evaluated with the same level of rigor and safety considerations as any new diagnostic or therapeutic.

[1]Drug Products, Including Biological Products, that Contain Nanomaterials. Guidance for Industry. U.S. Department of Health and Human Services Food and Drug Administration. Center for Drug Evaluation and Research (CDER). Center for Biologics Evaluation and Research (CBER). April 2022.Pharmaceutical Quality/CMC product. The FDA's primary role is to protect the public while also supporting innovation that benefits society.

By highlighting this specific point, I want to help readers understand the challenges scientists, universities, and the industry face when developing healthcare products that are safe, effective, and beneficial.





From Discovery to Commercialization: The Path for Nanomedicines

Transitioning from basic scientific discoveries to the commercialization of safe and effective Nanomedicines is a complex process.

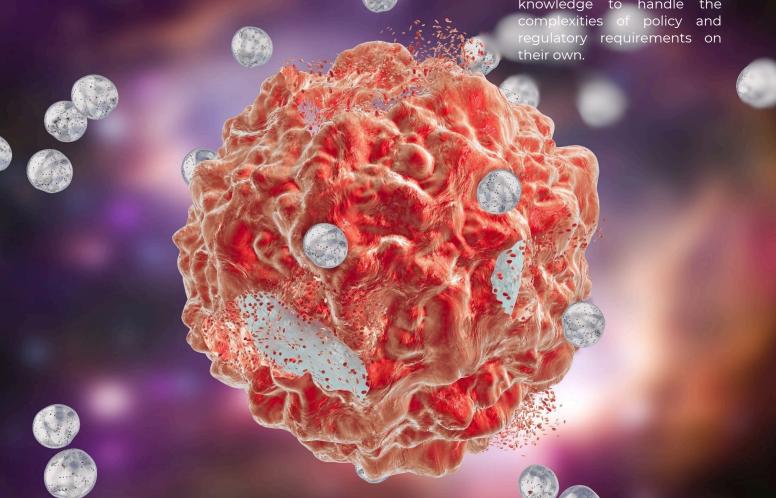
Universities around the world play a crucial role in this journey by fostering innovation and taking the first steps toward commercialization.

To support this, universities have developed leadership roles and infrastructure that bridge the gap between academic research and commercial applications.

Innovation hubs, startup communities, and entrepreneur networks established within universities are essential in guiding early-stage Nanomedicine innovations toward commercialization.

These hubs connect innovators with venture capitalists, angel investors, and funding opportunities like crowdfunding. There are numerous success stories from this strategy, which could be an interesting topic to explore further.

One of the most critical roles universities play is providing oversight and guidance, especially considering global nature Nanomedicine development. discussed As earlier, government policy frameworks, while consistent across nations, are not identical. Universities navigate these differences, offering contractual support and expertise to ensure that commercialization efforts align with international standards. This support is vital, as academic innovators often lack the resources and knowledge to handle







Universities Leading the Way in Nanomedicine Commercialization

One important point to highlight is that universities play a leading role in the early commercialization of Nanomedicines. Taking a promising product from the lab to clinical trials is a long and complex process, and universities are often at the forefront of this journey.

A good example of this is the database ClinicalTrials.gov, which documents the development of Nanomedicines in the United States. To better understand the role of universities, I recently conducted a quick search of the database using the term "nano". The search returned 593 studies, and it was interesting to see that over 500 of these studies were primarily sponsored by universities or medical institutes. In contrast, large pharmaceutical companies sponsored fewer than 20 studies.

This data shows that despite the high costs of developing new diagnostic or therapeutic products, universities are not just supporting basic research but are also actively creating pathways for commercialization.

They achieve this through innovation hubs that nurture entrepreneurship and connect researchers with investors such as venture capitalists, angel investors, and crowdfunding platforms.

One effective strategy used by universities is creating **innovation spaces** where startups at various stages of commercialization can work together. Placing new startup directors close to more experienced entrepreneurs encourages informal interactions and knowledge sharing, which can be crucial for the growth of young companies, especially during their early, vulnerable stages.

On a personal note, I had the opportunity to experience a similar support system firsthand when I was an American Council on Education Fellow at the University of Michigan. During my fellowship, I worked in the Office of the Vice President for Government Relations, where I learned about Ann Arbor SPARK. This organization provides extensive support for innovation commercialization, offering resources and guidance to startups. I highly recommend exploring Ann Arbor SPARK's website for more insights into their impressive model for fostering entrepreneurship and commercialization.

Closing Thoughts

Developing **Nanomedicines** from innovation to commercialization is a complex and challenging process. In this discussion, I've shared some insights into how **universities** can help navigate these challenges.

At their core, universities aim to foster innovation and support the intellectual growth of people through education and research. Nanomedicine programs around the world hold great potential, offering multidisciplinary, multicultural, and international collaboration opportunities. These programs not only advance science but also help build connections between academia, government, industry, & the wider community.

Looking ahead, the **future of Nanomedicine** is promising. Sustaining **innovation** and improving **global health** will require ongoing **collaboration**, **open-mindedness**, and a willingness to **share ideas**. By **working together** and building **strong partnerships**, we can drive progress and positively impact **human health and well-being** on a global scale.





LVPEI@HOME: A Hybrid Teleophthalmology Model for Elderly Eye Care

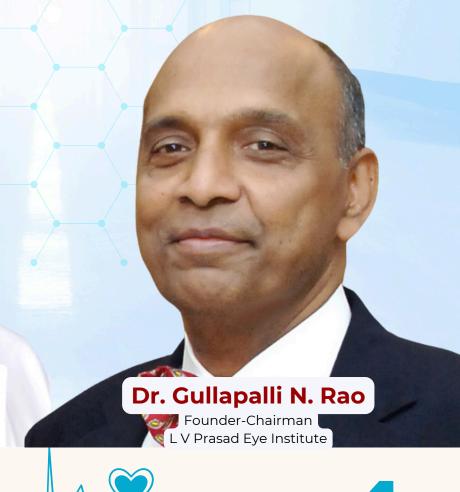
At L V Prasad Eye Institute, we remain committed to our motto "so that all may see". Before we delve into the challenges faced in fulfilling this mission we must bear in mind facts about elderly health and eye care in India. Elderly population in India is projected to double in the next 30 years from 10% in 2020 to 19% in 2050 (India Ageing Report-2023, UNFPA). Estimates predict a 340% increase in the elderly over 75 years by 2050. Public health and policy will be impacted by this imminent demographic shift (Population Ageing in India-LASI,2020).

In the HOMES study reported by Marmamula S. et al. prevalence of visual Impairment (VI defined as worse than 6/18 in the better eye) among elderly (>60 years) was reported to be 30% and the predominant causes of VI were cataracts 46%, uncorrected refractive error 27%, after-cataract 15% and posterior segment pathology 6.5%. The findings suggest that 88% of VI in the elderly is treatable. A separate report from the HOMES study (n=1074 elderly) on co-morbidities among elderly showed 28% had diabetes and 57% hypertension. Falls were seen in 29% of the elderly and those with VI were at significant risk of a fall.



Dr. Suryasnata Rath

Network Director, Operations In-Charge Elderly Eye Care and Home Care Services Consultant Ophthalmologist





Before we embark on finding solutions to the problem we need to keep in mind some relevant insights documented by the **NITI Aayog Report, 2024.** These include;

- **75**% of the elderly have one or more **chronic disease**
- 50% of the elderly have mobility restrictions
- 28% of elderly utilized out-patient and 8% in-patient care
- 71% of elderly live in rural areas
- 87% of the elderly have access to smartphones but there is little evidence to show how many of them are digitally literate and can use them optimally.
- Health care expenditures of the elderly are predominantly out-of-pocket

Over time an erosion of the traditional joint family structure in India has been noted with a preference for nuclear families especially in urban areas. Further, limited awareness of government health schemes and digital literacy has placed the senior citizens of India at a crossroads. Geriatric and palliative care exist mainly in cities. A large majority of elderly people in rural communities with health, economic, and digital challenges have limited access to quality health/eye care.

Therefore, pragmatic tailored strategies in public health and policy are needed to meet this challenge. We must remember that the quintessential general practitioner who could make a home visit to take care of our elderly is near extinct like the sparrow! In an era witnessing rapid urbanization and a trend towards super-specializations in medical practice, the need of the hour is to devise complementary, not necessarily alternate, eye care delivery models to reach the doorstep of all "those who cannot reach us."

LVPEI@Home for Elderly Eye Care

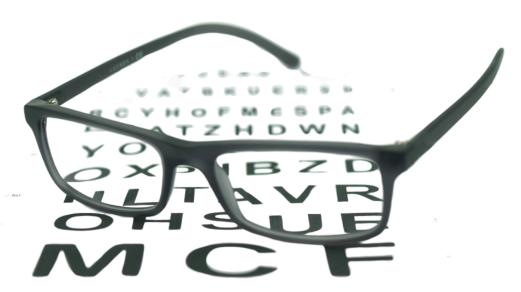
Often moments of crises act as drivers for change. The COVID pandemic was an eye-opener. Even before COVID-19 struck, teleophthalmology platforms existed but had barely made inroads as alternate healthcare delivery platforms. Ideally, an alternate health/eye care model must fulfill several criteria to be effective in reaching a target population and be sustainable. They must be targeted, integrated into existing healthcare systems, economically viable, and scalable in exigencies.

LVPEI launched a networkwide service named –

LVPEI@Home with generous support from Standard Chartered Bank.

LVPEI@home fulfills the criteria outlined above and can cater to the eye care needs of our elderly population.

Teleophthalmology provides substantial economic and environmental benefits at primary (rural) and tertiary (urban) eye care systems in India.^{3,4}





What Constitutes

LVPEI@Home

LVPEI@Home aims to take comprehensive eye care closer to the doorstep of people. After an appointment is fixed either through the telephone or at the reception desk, a trained optometrist/vision technician visits the patient's home on an electric scooter. He carries portable equipment needed for an eye examination in a box. He performs the following at home:

- History Taking
- Torch Light Examination
- Refraction Check to find the best spectacle correction
- Intraocular Pressure Check
- Examination of the outer (anterior) eye with high-resolution pictures
- Examination of the inner (posterior) eye with high-resolution pictures

Details of comprehensive the eve examination are uploaded on-site to the LVPEI Connect application. A teleconsultation via the LVPEI Connect application (powered by WellZio) connects the patient and caregivers either via a voice or video call. At the end of the teleconsultation, the patient receives an electronic report with key observations, diagnosis, management plan, and prescription for glasses and medicines, if any. E-report is integrated into eyeSmart (the electronic medical record), making the findings from the visit at home available for future consults with an eye doctor within the LVPEI eye care system. This ensures continuity of eye care. Additionally, when advised by the doctor, select investigations like ultrasound B-Scan, visual field (Om), and optical coherence tomography can be done at home through a second scheduled visit.

LVPEI@Home is a step further to routine teleophthalmology platforms and those that deliver prescription glasses at home. Under LVPEI@Home, a trained optometrist physically visits the patient at their home and conducts a comprehensive eye examination, followed by a teleconsultation with an ophthalmologist on video-call. It is suited for both new and existing (follow-up) patients.

Where will LVPEI@Home available? Will this be available for the elderly living in rural India?

LVPEI@Home is available for the elderly living in both urban and rural areas at 7 different locations (3 tertiary centre, 3 secondary and one centre of excellence with city centres as one cluster) within our pyramidal network.

Urban areas include:

- Hyderabad in Telangana,
- Bhubaneswar in Odisha,
- Vishakhapatnam and Vijayawada in Andhra Pradesh.

Rural areas include:

- Sircilla in Telangana,
- Berhampur in Odisha,
- Madanapalli in Andhra Pradesh.
- Based on impact and sustainability this may be expanded to new locations within LVPEI pyramid over time.



Figure 1: Photograph showing LVPEI@Home service at an old-age home with an elderly gentleman(top-left), anterior segment examination with hand-held slit lamp (top-right, bottom-left) developed by the innovation team of L V Prasad Eye Institute and posterior segment (bottom-right) examination by hand-held fundus camera.



What will be the direct and indirect impact of LVPEI@Home?

LVPEI@Home will directly impact the health of the elderly population in several ways. They are

- Improves the well-being of senior citizens of the country to bridge the gap between capacity and need consequent to the demographic shift.
- Improved quality of life for elderly individuals
- Provide continuity of care through digital health record and integration with hospital visits.
- Equity in eye care through the balance between paid (urban) and free eye care (rural).
- Covers ALL who cannot reach the hospital because of mobility, morbidity, and economic constraints. The elderly who are diagnosed with cataract will be provided transport to and from the tertiary/secondary centre and cataract surgery performed at no cost to them.
- Alternate model that can be scaled in pandemic-like scenarios.

Sustainability of the LVPEI@Home will be achieved by incorporating strategies that include:

- Cross subsidy between paid (predominantly urban) and free (predominantly rural) homecare at 1:3 ratio respectively.
- Annual subscription concierge service for metropolitan cities like Hyderabad.
- Trained vision technicians for recording data points that are uploaded and Teleophthalmology for video consult with eye doctor for efficiency.
- Electric vehicle for mobility to reduce transport cost and carbon footprint and pollution.

Vision 2020 aims to eliminate avoidable blindness by identifying and treatment of conditions causing avoidable blindness. LVPEI@Home aligns with the vision 2020 targets with the following common objectives:

- Identification of cataract and surgery to restore vision.
- Identification of uncorrected refractive errors and providing free spectacles to underprivileged.

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Call to Action: Reduce

CORNEAL BLINDNESS and Improve EYE BANKING

Blindness is a major public health problem in India. The recent RAAB (rapid assessment of avoidable blindness) survey conducted during 2015-19 by the National Program for Control of Blindness and Visual Impairment (NPCB&VI), Government of India, suggests the prevalence of blindness (presenting visual acuity <3/60 in the better eye) in the country at 0.36%. The RAAB survey also showed that the major causes of blindness (aged ≥50 years) are cataract (66.2%), corneal opacity (8.2%), cataract surgical complications (7.2%),posterior disorders (5.9%) segment glaucoma (5.5%). The corneal opacity is the leading cause of blindness (37.5%) in the population aged 0-49 years.

Blindness and visual impairment affect the quality of life of individuals and their families. In India, there are an estimated

4.95 million blind people and 70 million vision-impaired people, including 0.24 million blind children. The estimated net loss of gross national income (GNI) due to blindness in India is INR 845 billion, and the per capita loss of GNI per blind person is INR 170,624.

Hence, it impedes the socio-economic stability and growth of the nation.



Dr. Taraprasad Das

MD, FRCS L V Prasad Eye Institute





The causes of corneal blindness include a wide variety of infective and non-infective diseases that cause corneal scarring and result in functional blindness. Since most reports on corneal blindness are in people aged ≥40, corneal diseases are underrepresented in children and young adults. The risk factors for a higher prevalence of corneal blindness are related to poverty, water sanitation, climate, and geography.



Figure 1. Demand and supply of donor cornea in India

Corneal transplantation is one viable option for restoring vision in patients with corneal opacities, and keratoplasty (corneal transplantation in any form) is the most frequent type of biological tissue transplantation in the world. Extrapolating the figures of the RAAB survey with India's current population, the estimated number of corneal-blind individuals would be 420,000, and 25,000 to 30,000 people are added annually. In Odisha, the number of people with corneal blindness is estimated at 10,000, with an addition of about 1,000 people each year.

The availability of donated corneas is very low in our inadequate epidemiological country due information, lack of public awareness, deficient fiscal resources, suboptimal infrastructure, insufficient knowledge of eye banking, and lack of trained personnel. To address the corneal blindness problem approximately India. we need transplantable corneal tissues available yearly, over a 3x increase from the present level of about 29,000. (Figure 1) To meet this demand, 200,000 donor corneas with a utilization rate of 50% or so are required.

Eye Banking and Corneal Transplantation in India: Regulations and Progress

The Eye Bank Association of India (EBAI), a not-for-profit society, was established in 1989 to promote public awareness about eye donation and establish uniform eye banking standards. The Transplantation of Human (THOA) Organs Act enacted in 1994, repealing the Corneal Transplant Act of 1983, enabling a registered medical practitioner to harvest eyes anywhere. The Act was further amended to include tissues in 2011 and was published as Transplantation of Human Organs and Tissues Rules 2014 (THOTA).

EBAI: 1989

THOA: 1994

THOTA: 2014

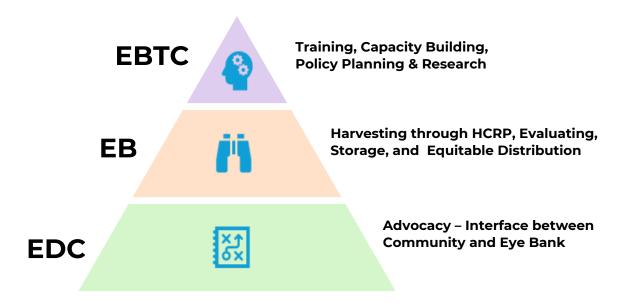


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Corneas were explicitly stated to be tissues and were not to be treated as organs. Consent for donation from the legal next-of-kin was extended to include more relations with possible legal responsibility for the deceased. Trained technicians, who are not registered medical practitioners, are authorized to harvest corneas. The Act also advocated the widespread availability of transplant coordinators and counsellors to strengthen the Hospital Cornea Retrieval **Program (HRCP).** In 2018, an amendment to the Central Motor Vehicles Act was passed, which ensured the recording of the donor status of the license holders. The medical standards for eye banking in India were framed in 1999 and updated in 2020.

The success of keratoplasty depends upon the quality of the donor cornea, the nature of the recipient's pathology, and the postoperative care. Eye Banks (EBs) play an essential role in providing high-quality tissues to cornea surgeons through appropriate procurement, storage, and distribution of tissues. Ideally, EB is not-for-profit community organization created and managed by community members. lts primary function includes harvesting donor corneas, detailed donor tissue and donor blood sample processing, tissue storage, and subsequent distribution to the corneal surgeons.



(Figure 2. Structure and Function of Eye Bank)

A 3-tier community system has been proposed for India consisting of an EB Training Centre (EBTC) at the top, an EB in the middle, and Eye Donation Centres (EDCs) at the bottom of the pyramid. (Figure 2) EDCs should be affiliated with an EB; its main functions are to increase public awareness about eye donations, coordinate with the community and eye bank, and harvest, store, and transport corneal tissue and blood from donors to the EB. EBs are assigned the pivotal role of increasing public awareness, harvesting, evaluating, storing, and distributing corneal tissue equitably. The EBs are also assigned to run the which involves retrieving donor corneal tissue from the deceased in major hospitals and medical schools. EBTCs are specialized EBs meant to serve additionally as training centres for EB personnel in addition to research and policy planning.

In 2020, there were 380 functional EBs and EDCs in India (Ministry of Health and Family Welfare, Government of India). The 'VISION 2020 – Right to Sight' has set a target of establishing 20 EBTCs, 200 EBs, and 2000 EDCs in the country. The EBs are now accredited by the National Accreditation Board of Hospitals (NABH) and are regularly reviewed.



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1980s, corneal transplants carried a very high failure rate due to various factors. The eye banking in India was suboptimal and needed to meet acceptable international 1989, standards. In the Ramayamma International Eye Bank (RIEB) was established at the LV Prasad Eye Institute (LVPEI) Hyderabad with the help of the International Federation of Eye Banks (IFEB). This was the first eve bank with international Asia standards in and the developing world. Later, adopting the Hospital Corneal Retrieval Programme from the USA Eye Banks significantly accelerated the harvesting of corneas. The **HCRP** success of at **RIEB** encouraged many other organizations and cities in India to adopt this model, leading to donor greater availability of corneas for transplantation. RIEB also manufactured a commonly used cornea preservation medium, the McCarey-Kaufman medium, within its laboratory facility; it helped transition to retrieving the corneal scleral rim. Over the past two decades, the LVPEI has added three more eve banks in Bhubaneswar (Drushti Daan Eye Bank, DDEB), Visakhapatnam (Mohsin Bank, MEB), and Vijayawada (Tej Kohli Eye Bank, TKEB).

Today, the LVPEI's
eye banks prepare
and distribute ~9000
pre-cut corneas for
lamellar
procedures,
accelerating the
progress
exponentially to
keep pace with the
changing
keratoplasty
techniques.

Till 2023, LVPEI's Eye Bank **Network** harvested ~139,000 corneas. and ~83,000 were utilized. The tissues are distributed to cornea specialists within LVPEI and other transplant centres across India after an extensive evaluation of the retrieved corneas. This amounts to nearly a quarter of the cornea harvested and utilized in India. The LVPEI achieved a significant milestone in 2024 when it performed its 50,000th corneal transplant at the Institute. It is possibly the highest number ever performed by single Organisation/Institute anywhere in the world. In recent years, LVPEI Eye Bank Network has been building capacity by creating new Eye Banks both within the country and internationally.

In Odisha, 'Drushti Daan' started eve banking activities in 2002 to promote eye donation and reduce corneal blindness. LVPEI Bhubaneswar synergized Drushti Daan's public awareness, advocacy, and networking efforts with its expertise in tissue harvesting, evaluation. preservation distribution. and knowledge management, and capacity building. Drushti Daan Eye Bank was established in 2007 with the help of Evesiaht International™. Canada SightLife™, USA. Today, DDEB at LVPEI Bhubaneswar is one of the top 10 eye banks in the country. It has harvested over 16,000 corneal with tissues the successful implementation of HCRP in the state. This eye bank's corneal tissue utilization rate is also high (>80%). The Government Odisha has facilitated DDEB's HCRP in all the district headquarter-level hospitals and government-run medical schools.





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Tackling the challenges corneal blindness requires a data-driven approach, such as (i) epidemiological study determine the number individuals (with corneal blindness) that can be treated by keratoplasty and those who have been transplanted for visual rehabilitation, (ii) investment in training for corneal surgeons and eye banking professionals (iii) long-term graft survival and visual outcomes after keratoplasty procedures, etc. LVPEI's Eye Bank Network, in association with the Eye Bank Association of India (EBAI), is working on comprehensive strategy for establishing a Corneal Graft Registry of India. The registry will be a valuable tool for monitoring the data gaps in epidemiological information and analyzing longterm corneal transplant outcomes to improve eyecare services and optimize resource management.



We have come a long way in eye banking in India. We have overcome many hurdles. Yet there is a lot to work for.

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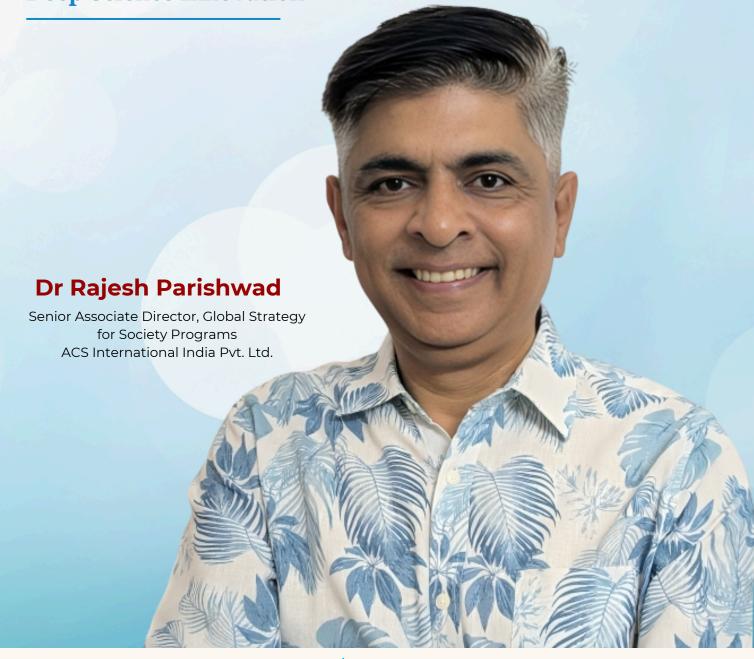


VC Funding:

IGNITING INDIAN HEALTHCARE INNOVATION

Fueling India's Healthcare Revolution:

The Vital Role of Venture Capital in Deep-Science Innovation







BURGEONING ECOSYSTEM

The Rise of Deep-Science Healthcare Startups

India has a rapidly growing start-up ecosystem with over 100,000 start-ups set up in the last decade or so but the deep science and technology start-ups account for a small percentage of this. With estimated **3,500 deepscience startups** now dotting India's innovation landscape, the demand for VC funding is more critical than ever.

This burgeoning ecosystem reflects India's incredible talent pool and its potential to become a global hub for deep-science innovation. Yet, the sheer number of startups intensifies competition for resources, making the role of venture capitalists even more pivotal.

Healthcare startup founders highlight the critical role of early-stage funding.
Without it, many innovative ideas might never progress beyond the conceptual phase. They emphasize that beyond capital, the belief and confidence investors provide are invaluable, empowering them to pursue bold ideas with the potential to change lives.

For the early-stage funding, the Indian Government has played a significant role through its initiatives and regulatory support to deepscience startups, particularly in the healthcare sector.

The **Biotechnology Industry** Research Assistance Council (BIRAC), established under the **Department of** Biotechnology (DBT), is a cornerstone of this effort. BIRAC provides grants, equity funding, and incubation support to biotech startups, aiming to de-risk early-stage innovation. BIRAC's impact has been tremendous on the Indian biotech ecosystem as it has supported over 500 startups and facilitated the development of more than

The Indian Department of Science and Technology (DST) also plays a crucial role, offering programs like the National Initiative for Developing and Harnessing Innovations (NIDHI) that provide seed funding and support systems for startups. These initiatives reflect a strategic commitment to fostering innovation and bridging the gap between research and market-ready products.







UPHILL TASK

Challenges in scaling

Unlike software-based startups that can scale quickly with minimal upfront investment, deep-science startups in healthcare face a steep uphill climb. Developing a new drug, diagnostic tool, or medical device involves years of R&D, rigorous clinical trials, and regulatory approvals and processes that can cost tens or even hundreds of millions of dollars.

For instance, bringing a new drug to market globally can take 10-15 years and upwards of \$1 billion, while even smaller-scale innovations like point-of-care diagnostics require significant investment in prototyping, testing, and validation. Add to this the need for advanced laboratories, skilled scientists, and collaborations with academic institutions or hospitals, and the financial burden becomes clear.

However, VCs face challenges such as long development timelines. regulatory complexities, and market uncertainty, making healthcare startups inherently risky investments. Limited expertise in evaluating such innovations and concerns over scalability and market acceptance in India's diverse healthcare landscape further hinder decision-making.



Kavya Prudhvi from Athera Venture Partners observed that about 4-5 years ago, VCs hesitated to invest in deepscience startups as the market in India was nascent. "We see a path now that makes more business sense for VCs to invest in deepscience startups," she said.

The urgency and importance of VC funding resonate deeply within the industry. Venture capitalists acknowledge that investing in deep-science startups isn't just about financial returns; it's about fueling innovation that can redefine entire sectors. While the risks are significant, the potential for a monumental impact on healthcare outcomes is a powerful motivator.





SYMBIOTIC RELATIONSHIP

Bridging Investors & Deep-Science Startups

The relationship between venture capital and deep-science startups is symbiotic. Venture capitalists bring more than just funds as they offer strategic guidance, industry insights, and a network of connections. For startups, this partnership can be the catalyst that transforms a groundbreaking idea into a market-ready solution.

Independent initiatives are stepping in to bolster the ecosystem. **ACS** Ignite. launched by the American Chemical Society (ACS), is one such effort. Focused on fostering innovation, ACS Ignite 2024, a first-of-itskind event for deep science provided startups, mentorship, networking, and funding opportunities for over 25 Indian deepscience startups.

The event, which attracted over 15 VCs, aimed to bridge the gap between venture capitalists and startups in deep science. Following the success of this program, the next edition will be focused on **Healthcare Innovation** at the Global Scientific Conference, held at IIT Bombay in October 2025. Also. the ACS Ignite program is going global with plans to host one in UAE in 2025 and will be partnering with IIT Delhi Abu Dhabi campus and FortyTwo.VC, a venture capital firm.

ACS Director Deeksha Gupta, highlights the need for greater attention from the community. "Deepscience startups have not received the focus they deserve in India. Beyond fundina. VCs provide mentorship and networks that are critical for growth. This program aims to bridge that gap," she states.

Asutosh Upadhyay, cofounder of FortyTwo.VC, believes the deep science healthcare ecosystem represents India's most compelling venture frontier 60

With AI
advancements
and affordable
computing
power, we're
witnessing
unprecedented
opportunities to
solve critical
healthcare
challenges both
locally and
globally.

"







Need to Bolster Investor Confidence

However, the investment hurdles such as lengthy commercialization timelines. regulatory complexity, and capital intensity are precisely what create apprehension within Investor community. the investors remain Many due hesitant to unpredictable R&D outcomes, the technical expertise required for proper due diligence, and unclear exit pathways in this nascent ecosystem.

Asutosh advocates blended grant funding approach with strategic venture capital, creating milestone-driven structures scientific that respect development while enforcing commercial discipline. This balanced framework, he says, can help overcome the risk aversion that's currently holding back potentially transformative investments in India's healthcare landscape.

As the Indian ecosystem matures, the convergence of robust government initiatives, independent support programs, and proactive venture capital investment paints а picture. The promising potential for innovation is immense, and with the right support, deep-science not startups can only revolutionize healthcare in India but also set new benchmarks on the global stage.



India's deep-science healthcare ecosystem is at a pivotal moment, with innovation surging and venture capital playing a crucial role in scaling groundbreaking technologies. While challenges remain—ranging from long R&D cycles to regulatory complexities—the increasing interest from investors, government support, and independent initiatives like ACS Ignite are creating a more conducive environment for deep-science startups to thrive. By fostering collaboration between startups, venture capitalists, and policymakers, India has the potential to emerge as a global leader in healthcare innovation. The road ahead may be demanding, but with sustained investment and strategic guidance, the country's scientific entrepreneurs can drive transformative change, improving healthcare outcomes both locally and globally.





Sustainable Innovations in Healthcare: From NANO-ENGINEERING to **SCALABLE SOLUTIONS**

1. Dr. Rohit Srivastava, Vigyan Shri, Himanshu Patel Chair Professor, FNASc, FNAE, FAMS, Nanobios Lab, Department of Biosciences and Bioengineering at Indian Institute of **Technology Bombay**

2. Dr Arnab Ghosh, MD, PhD, Asst Prof, Dept of Medical Research, AFMC, Pune

Sustainability in healthcare innovation has become critical to address rising global health challenges while minimizing environmental and economic costs. NanoBios Lab, under Prof. Rohit Srivastava at IIT Bombay, has developed cutting-edge technologies, ranging from nanoengineered diagnostics to biodegradable implants and cancer therapeutics.



These technologies are transforming healthcare by prioritizing accessibility, affordability, and environmental responsibility. This article explores 20 key innovations from the lab, emphasizing their role in sustainable healthcare and the critical contributions of ecosystems like the Bhubaneswar City Knowledge Innovation Cluster (BCKIC). By bridging academia, industry, and government efforts, these innovations showcase pathways for a greener future in healthcare.

Armed Forces Medical College, Pune

Bioengineering IIT Bombay



INTRODUCTION

The global healthcare system is under increasing pressure to address chronic diseases, infectious outbreaks, and an aging population while ensuring sustainability¹. Medical waste from disposable equipment, energy-intensive manufacturing, and inefficient healthcare delivery exacerbates environmental challenges². Nanoengineering and translational research offer solutions to these problems by integrating sustainability into the innovation process. At the forefront of this shift is NanoBios Lab at IIT Bombay, led by Prof. Rohit Srivastava, which has developed innovative, eco-friendly technologies.

The lab's focus spans diagnostics, therapeutics, and sustainable biomaterials, aligning with the broader goals of collaborative ecosystems like the BCKIC. These initiatives demonstrate how sustainability-first approaches can revolutionize healthcare delivery, particularly in low-resource settings.



EMERGING NANO-ENGINEERED INNOVATIONS

UChek: Mobile-Based Urine Analysis System



UChek, a smartphoneintegrated diagnostic device, automates urine analysis using a dipstick and camerabased interpretation. By eliminating bulky equipment, UChek provides portable, accurate, and costeffective diagnostics for resource-limited settings. It has been deployed widely in rural areas, aiding in early detection of infections and metabolic disorders.

Suchek: Indigenous Glucometer

India has a diabetes prevalence of nearly 11%, with many cases undiagnosed due to limited access to testing³.

Suchek, a low-cost glucometer,

provides an indigenous alternative to expensive imports. Its affordability and accuracy make it a critical tool for

diabetes management in underserved regions.



Figure 2. Suchek: Indigenous Glucometer





ightharpoonup CholChek $^{ iny M}$: Lipid Profile Analyzer

CholChek™ addresses the need for affordable cardiovascular disease management. The device, using enzymatic assays, enables rapid lipid profiling in under 30 minutes, especially useful in community health camps. Funded by BIRAC, its scalability underscores the role of public-private partnerships in healthcare innovation.



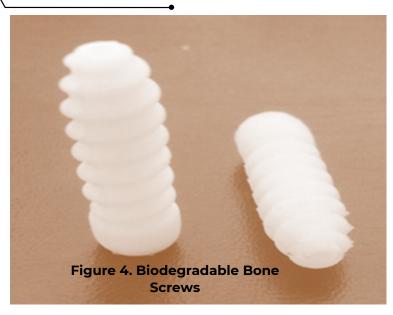
Figure 3. Cholchek[™] device



SUSTAINABILITY IN THERAPEUTICS



Biodegradable Bone Screws



Traditional orthopaedic implants often require surgical removal, leading to additional costs and risks⁴. The biodegradable bone screws developed by NanoBios Lab dissolve naturally in the body, reducing the need for secondary surgeries. These screws are cost-effective and environmentally friendly, eliminating post-use medical waste.

Gold Nanoparticle-Based Photothermal Therapy

Cancer treatments often involve significant environmental costs due to their resource-intensive processes⁵. Gold nanoparticle-based photothermal therapy offers a **sustainable alternative by directly targeting cancer cells with minimal off-target effects**, reducing resource use and side effects⁵.

Microneedle Drug Delivery Systems

Microneedle patches developed by the lab allow painless transdermal drug delivery, suitable for vaccine administration and chronic disease management. Their biodegradable composition aligns with environmental goals while offering practical benefits for patients.

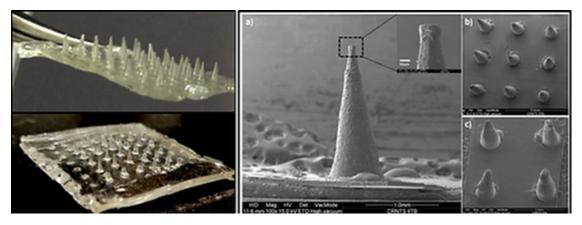


Figure 5. Microneedle Drug Delivery Systems





DIAGNOSTIC TECHNOLOGIES DRIVING EARLY DETECTION

TropChek: Cardiac Marker Detection

Cardiac diseases remain the leading cause of mortality worldwide⁶. TropChek, a point-of-care device for detecting cardiac biomarkers, is a gamechanger in diagnosing myocardial infarction in low-resource settings. It is highly accurate, portable, and significantly more affordable than imported alternatives.

Glycated Albumin Detection

Gestational diabetes and anaemia often complicate maternal health⁷. NanoBios Lab's glycated albumin detection tool offers a reliable diagnostic method, particularly in cases where HbAlc measurements are unreliable due to anaemia.

Fluorescent Biosensors for Kidney Disease

uSmart™, a device that measures urinary albuminto-creatinine ratios, provides an affordable and portable solution for early kidney disease diagnosis, essential in preventing progression to chronic kidney failure.

CHALLENGES IN SCALING TRANSLATIONAL RESEARCH

While these innovations represent significant progress, scaling them to **meet national and global healthcare needs** involves overcoming several challenges:

Regulatory Barriers: Many nano-engineered devices require rigorous testing to meet international safety and efficacy standards⁸.

Scalability: Transitioning from labscale prototypes to mass production remains a critical bottleneck, often referred to as the "valley of death" in healthcare innovation pipelines.

Cost Constraints: Keeping the cost of development and manufacturing low while maintaining sustainability metrics is challenging.



The collaborative framework of ecosystems like BCKIC plays a vital role in addressing these challenges by fostering industry-academia partnerships, streamlining funding mechanisms, and supporting early-stage product validation.







THE ROLE OF CLUSTER ECOSYSTEMS: BCKIC AS A CATALYST

Facilitating Industry-Academia Collaboration

BCKIC's hub-and-spoke model connects research institutions with industry partners to co-develop technologies. For instance, NanoBios Lab's partnership with Biosense Technologies Pvt. Ltd. has resulted in the successful commercialization of devices like UChek and Suchek.

Capacity Building

Through workshops, training programs, and shared infrastructure, BCKIC builds the technical capacity of researchers, clinicians, and startups. This integrated approach accelerates the translation of innovations from the lab to the market.

EXPANDING HORIZONS WITH ADVANCED DIAGNOSTIC TOOLS

SmartSense: Integrated Critical Care Analyzer

Critical care often requires rapid and accurate multi-analyte diagnostics to guide treatment decisions.

SmartSense, developed with support from the Wellcome Trust, integrates point-of

integrates point-ofcare testing for multiple biochemical parameters into a single portable device. This innovation enhances ICU efficiency while reducing resource utilization.



Figure 6. SmartSense: Integrated Critical Care Analyzer





Electrofinder™: Sodium and Potassium Detection

Electrolyte imbalances are life-threatening conditions that demand rapid diagnosis. Electrofinder™, developed under the MHRD **IMPRINT** Scheme. provides a portable solution for monitoring sodium and potassium levels in critical care settings. Its compact design makes it ideal for deployment in emergency response units.



Figure 7. Electrofinder™: Sodium and Potassium Detection

Non-Invasive Anaemia Detection

Using a smartphone-based system, this technology screens for anaemia by assessing pallor in the conjunctiva, nail bed, and tongue. The non-invasive approach reduces patient discomfort and provides an affordable solution for anaemia screening in rural healthcare settings.

Point-of-Care Tuberculosis Diagnostics

Tuberculosis (TB) remains a significant global health challenge, especially in resource-constrained regions. NanoBios Lab has developed affordable, rapid diagnostic devices that detect TB biomarkers in sputum and blood samples. These innovations enhance early detection, crucial for containing the disease.



THERAPEUTIC ADVANCEMENTS



Insulin Infusion Microneedle Patch

Managing diabetes effectively requires consistent and controlled insulin delivery. The lab's microneedle patch provides a painless and sustained method for insulin administration. By eliminating the need for multiple daily injections, this innovation improves patient compliance reduces medical waste.

COVID-19 ICU Monitoring Systems

During the COVID-19 pandemic, NanoBios Lab developed affordable and IoT-enabled ICU monitoring systems. These systems track critical parameters such as oxygen saturation, pulse rates, and IV fluid levels, ensuring efficient use of hospital resources during peak demand periods.

Biodegradable Polymeric Nanoparticles

development The polymeric biodegradable nanoparticles enables targeted drug delivery, enhancing the efficacy of treatments for chronic diseases like cancer. These nanoparticles degrade naturally, reducing environmental impact and improving patient safety.

SUSTAINABLE SOLUTIONS IN IMAGING AND CANCER



Fluorescent Polysaccharide-Based pH-Responsive Compositions

This innovative imaging platform leverages pH-responsive fluorescent compositions to enhance visualization during surgical and therapeutic procedures. It provides real-time feedback, reducing surgical risks and improving outcomes.

Photothermal Cancer Therapy

Utilizing gold nanoparticles, this therapy targets tumors with precision using heat generated by near-infrared light. This approach minimizes damage healthy tissues and reduces reliance on resourceintensive chemotherapy protocols.

Nano-Engineered Orthopaedic Implants

Bone and joint injuries often require implants, which traditionally involve secondary surgeries for removal. NanoBios Lab's biodegradable implants eliminate this need while improving recovery outcomes and minimizing waste.

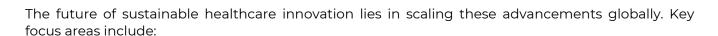


ROLE OF COLLABORATIVE ECOSYSTEMS: SCALING INNOVATION

BCKIC's Unique Approach

BCKIC exemplifies how cluster ecosystems accelerate innovation by bridging academia, industry, and government. By facilitating shared infrastructure, expertise, and funding, the cluster ensures that innovative technologies transition seamlessly from research to application.

FUTURE DIRECTIONS: A CALL TO ACTION



Digital Integration: Leveraging AI and IoT to optimize healthcare delivery and enhance diagnostics.

Policy Support: Establishing streamlined regulatory pathways for nano-engineered products.

Green Manufacturing: Prioritizing eco-friendly production methods for medical devices.

Conclusion

The work of Prof. Rohit Srivastava and NanoBios Lab highlights the transformative potential of nano-engineering in achieving sustainable healthcare. Innovations such as UChek, CholChek™, and biodegradable implants demonstrate how science can address pressing healthcare challenges while aligning with environmental goals. Collaborative ecosystems like BCKIC play a crucial role in scaling these solutions, ensuring their impact is felt globally. As healthcare systems evolve, sustainability must remain at the forefront of innovation, enabling equitable, affordable, and eco-conscious care for all.

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Pulse of Progress:

EZERX'S JOURNEY From IDEA TO IMPACT



In a world where people struggle every day even for basic healthcare, one man's struggle and sacrifice have revolutionised the Medtech landscape.

Partha Pratim Das
Mahapatra, founder
and CEO of EzeRx,
aims to make
healthcare accessible
and affordable for
everyone, regardless
of their socioeconomic
status.





THE CURRENT LANDSCAPE

Anemia, a condition where the body lacks enough healthy red blood cells, affects over half of women in India in poor communities. Standard ways to diagnose it often need blood samples special tools, and trained staff - which many areas don't have. This lack of easy-to-access healthcare has led to many undiagnosed cases among women in rural parts.

We need new easy-to-use, and portable tools to diagnose anemia. As healthcare systems worldwide struggle with limited resources and growing needs, technology plays a key role in filling these gaps.



A PERSONAL JOURNEY

Partha's fight against anemia hits close to home. His mother's battle with this condition showed him the hidden epidemic affecting countless people. "Seeing my mother struggle with anemia made me think about how many others might be dealing with it without knowing," Partha remembers. This insight put him on a journey that would transform his life and the lives of millions.

With his background in Electronics and Telecommunication Engineering, and driven by his love for new ideas, Partha started EzeRx in 2018.



His goal? To build a device that could spot anemia fast, and without needing any blood.



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THE INNOVATION

Meet EzeCheck - a cutting-edge non-invasive tool to screen hemoglobin that's shaking up how we spot anemia. "We faced a big hurdle in making the device portable yet super accurate," Partha says.

We realized that to help in country areas, it needed to be simple to operate and move around. Through tireless work and testing, Partha and his EzeRx crew pulled off what many thoughts couldn't be done. EzeCheck can find anemia in under 60 seconds, with an impressive 85-90% success rate - all without needing a blood sample.

But Partha's dreams go beyond just finding anemia. "Right now, we're creating a kit for women's health," he hints pointing to the wider effect EzeRx hopes to have on making healthcare easier to access and develop a wellness program for women's health.

THE IMPACT

From the beginning, EzeRx has affected over 24+ lakh people. Their technology has an impact beyond health tests - it gives power to people. EzeCheck offers fast painless screenings, which lets people take charge of their health women in poor areas.

"We want medical tech for everyone,"
Partha says summing up his idea of helping society through healthcare. People have noticed this approach. EzeRx has won many prizes, like the

TATA Social Enterprise Challenge and the NASSCOM AI Gamechangers 2022

EzeRx has also received its support from major industry leaders and is backed by pharma giants like Sun Pharma.



LOOKING AHEAD

As EzeRx keeps growing, Partha's dreams grow too. He sees EzeRx becoming a company that uses data to make devices using AI to help millions of people around the world. "AI is the next big thing," Partha says.

Al is the next big thing," Partha says.

It will take off in the coming years changing how we make healthcare easy to get.

This forward-looking view shows in EzeRx's big goals. They plan to spread to **Southeast Asia**, **the MENA region**, **Latin America**, **Europe**, and **the USA**.

The company also hopes to launch an IPO by 2025-26.

The most thrilling aspect however, is the chance to build a Women Micro Entrepreneur network for

for "ANEMIAMUKHTBHARAT"

throughout India. This project tackles a crucial health problem and also boosts women's financial independence



Conclusion

Partha Pratim Das Mahapatra's path from a worried son to a healthcare pioneer shows how personal drive can spark social change. Through EzeRx, he's not creating tech; he's reshaping how people access healthcare.

Looking ahead, we can see that trailblazers like Partha will shape a fairer healthcare scene. By mixing cutting-edge tech with a deep grasp of what society needs, EzeRx is leading the way to a new age of medical technology - one where everyone can get good healthcare, not just the lucky few.

In Partha's words,
"We're not just

"We're not just building devices; we're building a healthier future."

And with each
Blood Free test,
each life touched,
EzeRx is causing a
revolution in
healthcare, one
drop at a time.







Rising Above the Challenges:



VENSI A New Era in

RESPIRATORY SOLUTIONS







Overview: Bridging the Gap in Critical Care Solutions

Each year, over 3.6 million people die from respiratory illnesses in India alone. Shockingly, over 46% of these deaths are due to the lack of access to adequate devices. respiratory global market ventilators and respiratory care devices presents a tremendous opportunity, with potential exceeding USD 1.7 billion. However, the ability to effectively fulfill this demand, especially in developing countries like India, is hampered by two challenges: major costs, both upfront and operational, complex requirement of developing technology adheres international regulatory standards.

The COVID-19 pandemic posed an unprecedented test for healthcare systems globally, and India was no exception. During the height of the pandemic, there was a rush to develop ventilators domestically, driven by the urgent need to save lives. Unfortunately, many of these rushed solutions failed to meet clinical requirements and ended up abandoned, often metaphorically—and literally—in "device graveyards."

These ventilators, hastily produced without adhering to the stringent safety and efficacy standards required for life-saving devices, were insufficient for critical care, underlining a crucial fact: the development of a ventilator is not just about assembling parts; it requires an intricate combination of medical insight, engineering precision, and rigorous safety testing.



Globally, even many established ventilators suffer from critical limitations:



Patient Type Restriction: Most ventilator

Most ventilators are tailored for specific patient categories.



Mode Limitations:

A lack of necessary ventilation modes for complex clinical scenarios.



Environmental Restrictions:

Devices often designed for specialized settings cannot adapt to varying clinical environments.



Cost:

Both the devices & their consumables are highly expensive.



Safety Limitations:

Safety features are often limited or impractical for wider use in diverse contexts.







These limitations mean that current ventilators are often environment-specific—ICU ventilators aren't suitable for transport, neonatal patients can't use adult ventilators, and advanced clinical tools come with prohibitive price tags. The challenge, then, was to develop a versatile, safe, and costeffective ventilator that caters to the unique requirements of healthcare systems in developing countries like India.

The true challenge of building a ventilator lies understanding role as a life-critical device. It demands the highest level precision and reliability. Creating such a device requires not only a skilled team but also the dedication to meet and exceed international safety standards.

In response to these challenges, we at Mediklik embarked on the journey to develop

a next-generation smart ICU ventilator that not only addresses the challenges exposed during the pandemic but stands tall as a symbol of quality and safety.

The Challenge of Ventilator Technology:

Identifying the Needs and Gaps

Ventilators differ greatly in terms of the technologies they employ, each with its own set of pros and cons:

- Pneumatic
 Ventilators are
 compact but offer
 limited
 functionality.
- Compressor-Based Ventilators are sturdy but bulky.
- Plastic Turbine
 Blowers are smaller
 but have a limited
 lifespan.
- Ceramic Turbines provide excellent performancebut require disposable flow sensors, which are prohibitively expensive for many hospitals in India.

In developed countries, ceramic turbines combined with disposable proximal flow sensors are considered the industry standard. However, these sensors must be discarded after each use and can cost between INR **12,000 to 15,000 per sensor.** This is manageable in countries with advanced healthcare funding structures, but in India, where government healthcare reimbursement is around INR 6,000-8,000 per day (including consumables, clinical charges, and basic services), such costs are simply unfeasible.

As a result, hospitals often resort to reusing these disposable sensors, which not only compromises patient safety but also increases the risk of crosscontamination and ventilatorassociated infections. Global manufacturers have largely ignored this issue since the Indian market is comparatively small for them, and addressing these issues would not be economically viable in their primary markets.



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Some of the very common cases which are ignored in ICU's but are very common are shown below



Over the last fifteen years, my work with nearly all available ventilators led me to one clear conclusion: if we could develop a system that uses the benefits of ceramic turbines without the need for costly disposable sensors, it would be a game-changer for respiratory care—not just in India, but globally.



A Story of Impact:

VENSI's Real-World Difference

I remember clearly the story of Ramesh, a 32-year-old father from a small village near Jagdalpur. During the second wave of COVID-19, his condition deteriorated rapidly, and he was transferred to an ICU. The hospital, like so many others, was struggling with insufficient and unreliable ventilators. They used an old ventilator that had repeatedly been patched up due to a lack of options. Unfortunately, like many makeshift solutions, it failed at the most critical time.

Ramesh's story was one of many that reaffirmed our commitment to developing VENSI. When we were later able to install the VENSI ventilator in that very hospital, it was deeply moving to see how our technology changed the course of care for patients in similar critical conditions. Now, there were no more makeshift solutions, no more "device graveyards"—just reliable, high-quality respiratory support.

The Journey to Building

VENSI: Rising Above Challenges

Developing VENSI was not just about designing a ventilator; it was about overcoming skepticism surrounding Indian-made medical devices after the pandemic experience. My own journey as the founder of Mediklik has been a testament to resilience and vision. With over 15 years of experience in the healthcare sector, spanning roles as a service engineer to working in sales and development with industry leaders like Johnson & Johnson, I have witnessed firsthand the gaps in our healthcare system. With this knowledge, I founded multiple companies with one shared goal-delivering innovation and quality to the healthcare industry.

VENSI stands as our flagship achievement, a smart ICU ventilator designed to excel on all fronts, meeting and surpassing global safety standards. Our approach was systematic and time-consuming, yet absolutely necessary to ensure every aspect of VENSI was validated against the highest standards. We were deliberate in creating a device that could not only perform but also be trusted in the most critical of moments.

Introducing VENSI: A Comprehensive Solution to Address the Critical Gaps

With these challenges in mind, we developed VENSI—a ventilator that not only meets but exceeds all international safety standards. It is an advanced ventilator suitable for all patient types, offering a wide array of high-end ventilation modes, with the ability to adapt to different environments.

Most importantly, VENSI integrates our patented Breathing Cassette technology a solution that eliminates the need for expensive, disposable proximal flow sensors.





The **Breathing** Cassette is an innovative component that integrates all sensory parts and safety features into a single, easily removable block. After each patient use, the breathing cassette can be removed and sterilized using a standard autoclave machine.

This sterilization process guarantees complete safety while keeping operational costs low. The unique design ensures that the sensors remain fully functional even after exposure to high-temperature and high-pressure sterilization.



In addition to this, the breathing cassette comes with an inbuilt **Sterilization Monitoring System** that tracks the sterilization status after every use. This feature provides clinicians with a clear indication that the cassette has been sterilized according to recommended protocols, thereby eliminating the risks associated with improper sterilization and ensuring patient safety.

VENSI: A Ventilator for All Situations

The VENSI ventilator is designed to overcome the common limitations found in existing devices:

- **1. Patient Type Versatility:** VENSI supports a full spectrum of patient types—adult, pediatric, and neonatal—making it suitable for different scenarios and enabling cost-effective deployment.
- **2. Multiple Ventilation Modes:** With comprehensive high-end ventilation modes, VENSI is equipped to manage even the most complex clinical requirements.
- **3. International Safety Standards:** VENSI has been designed from the ground up to meet stringent international safety certifications, ensuring both quality and reliability.
- **4. Cost Efficiency:** The patented Breathing Cassette not only lowers the operational costs compared to existing ceramic turbine solutions but also significantly reduces the risk of cross-contamination. This makes VENSI both an effective and economically viable option for hospitals in developing regions.
- **5. Environment and Application Flexibility:** VENSI can adapt to various clinical settings, from ICU use to transport, eliminating the need for multiple specialized ventilators.





Key Innovations: VENSI's Unique Technology for Real-World Challenges

The VENSI ventilator represents a collection of pioneering innovations, including our patented breathing cassette technology. This component addresses a specific issue faced by developing countries like India—the need for a durable, cost-effective solution that ensures patient safety without compromise.

The breathing cassette technology is built to function reliably even in challenging conditions where resources are limited, while still complying with rigorous international safety norms. This feature alone sets VENSI apart, ensuring that the ventilator remains a practical solution for diverse healthcare environments.

Voices from Our Journey: Collaboration & Endorsement

Creating VENSI was not a solitary journey; it was a collaborative effort involving multiple startups, engineers, and healthcare professionals who were united by a common vision—to create a truly reliable Indian ventilator that can stand shoulder to shoulder with any international counterpart.

One of the key partners in the development of VENSI, **Dr P K Neema, Professor and Head, Anaesthesiology Professor and Head, Anaesthesiology, All India Institute of Medical Sciences, Raipur** reflected on the collaborative journey:

The journey of building VENSI with Mediklik was unique—unlike the rush to develop devices during COVID, this was a focused, methodical process. We tested every aspect rigorously, and the outcome is a ventilator that meets international standards and is truly a product we can be proud of.



Additionally, **frontline healthcare workers** who have tested VENSI in critical care situations have expressed their confidence in the product.

Dr. Onkar Khandelwal, Associate Professor at Medical College Raipur Department Of Paediatrics, shared his perspective: 99

I've seen the disparity in quality across ventilators during the pandemic. What stood out to me about VENSI is its reliability and precision. It's a device that was developed with the challenges of critical care in mind, and the patented breathing cassette is a game-changer for hospitals like ours that often struggle with maintenance and cost.





66 — Testimonial from

Mr. Anil Das, Industry Veteran and Former Country Leader, Mindray India & Welch Allyn

Having been in the medical devices industry for decades, I've witnessed the evolution of ventilator technology across the world. What Mediklik has achieved with VENSI is truly remarkable. It's rare to find a product that so comprehensively addresses the specific needs of a developing healthcare ecosystem like India's while still maintaining the standards necessary to compete on a global scale. The Breathing Cassette innovation, in particular, stands out as a breakthrough—eliminating the high costs and contamination risks associated with disposable sensors.

VENSI is not just another ventilator; it represents a paradigm shift. It combines advanced technology, affordability, and usability, which are critical for the Indian healthcare landscape. Vikramaditya and his team have shown true resilience and innovation, and I believe VENSI has the potential to set a new benchmark for ventilator technology, not only in India but globally. It's a product developed with insight, precision, and a deep understanding of clinical needs, which is precisely what our healthcare system requires.

— Mr. Anil Das, Industry Veteran and Expert in Medical Devices

"

Reimagining the Future of Indian Healthcare



The development of VENSI was not merely an engineering project; it was a mission to restore faith in Indian innovation within the healthcare industry. With a focus on precision, reliability, and patient safety, VENSI stands as a testament to what's possible when we take the time and effort to create something built to last.

We are just at the beginning of our journey. Over the next few years, we plan to introduce six more respiratory care devices that will contribute to building an ecosystem of advanced respiratory support tailored for India. Our mission is to ensure that quality healthcare is accessible to everyone, irrespective of where they are located.





A Vision to Transform Healthcare in India

VENSI represents our commitment to transforming healthcare in India. It is not just about making a ventilator; it is about making a difference in critical care—about ensuring that no one dies because the technology was too costly, poorly maintained, or unavailable.

The Breathing
Cassette
technology is
the embodiment
of our
philosophy—to
innovate for
those who need
it most, to create
solutions that
are effective,
affordable, and
safe.

With VENSI, we are not only changing how ventilators are used in critical care but also setting a new benchmark for what is possible when technology is developed with true patient needs at the forefront.

This journey has been challenging, but it is also one filled with hope and promise—a promise that every patient will have access to the life-saving care they deserve.







Ramja Genosensor:

Innovating Rapid Diagnostics for





Transforming Infection Detection: A Leap Towards Faster, Smarter Healthcare Ramja Genosensor Pvt Ltd, a med-tech startup incubated at IIT Delhi, has revolutionized the landscape of healthcare diagnostics with the development of the world's first paperbased device that can detect bacterial infections and antibiotic resistance in just 90 minutes. This cutting-edge

This cutting-edge technology empowers physicians to administer the right antibiotics to patients at the right time, bypassing the lengthy wait for lab results.







This innovation is a **game-changer in combating antibiotic resistance, an escalating global health crisis.** The company is also advancing its technology by developing additional diagnostic panels for the sensor-based point-of-care device, expanding its potential applications.

Overview of the Current Research Landscape, Challenges, and Necessary Interventions

In the global battle against bacterial infections and antibiotic resistance, timely and accurate diagnostics are crucial. Traditional methods, such as culture tests, often take 48-72 hours to deliver results, leaving patients vulnerable to improper treatments or prolonged suffering.

The delay is particularly critical in the case of lifethreatening conditions where immediate intervention can make all the difference. This gap in healthcare diagnostics has led to a growing need for faster, more reliable tools.

Many current solutions, such automated as machines advanced diagnostic labs, require high infrastructure, specialized staff, and significant financial investment, making them inaccessible to underserved populations.



The Ramja Genosensor Solution

Ramja Genosensor Pvt Ltd, addresses these challenges with its groundbreaking paper-based device, the first of its kind in the world. This device can identify bacterial infections and detect antibiotic resistance in just 90 minutes—an enormous leap forward compared to the traditional methods. The device's simplicity, low cost, and rapid response make it a game-changer in point-of-care diagnostics.

By utilizing state-of-the-art technology and a sensor-based approach, the Ramja Genosensor offers physicians the ability to select the most appropriate antibiotic treatment for patients without waiting for lab results. This speed and precision could reduce the widespread misuse of antibiotics, ultimately contributing to the fight against antibiotic resistance.



Founder's Journey and Vision

The founder's journey of the RAMJA
Genosensor is marked by personal tragedy and a commitment to innovation. Dr. Pooja Goswami, the founder and director, lost her father due to an infection during cancer treatment in 2014.



Dr. Goswami has a strong academic background, having worked as a scientist at the All India Institute of Medical Sciences for 13 years and completing her Ph.D. in Molecular Biology.

Since 2018, she has been incubating RAMJA Genosensor at IIT Delhi, where the startup has gained recognition and received several grants and awards for its innovative work in the field of infection detection and antimicrobial resistance.

This experience motivated her to address the gap in infection detection time, which typically took three days. She aimed to reduce this time significantly, leading to the development of the RAMJA Genosensor technology, which can detect infections and antimicrobial resistance in just 90 minutes from any biological fluids.



Quotes from Innovators and Startups

Pooja Goswami reflects on the development of the Genosensor, saying, "We knew that we had to create something that was not only effective but also practical for everyday use. The healthcare system is only as good as its accessibility. By making diagnostics quicker and more affordable, we are ensuring that patients receive the right treatment at the right time."







Innovating Infection Detection

Continual improvement of technology to enhance infection detection processes.

Aiming to reduce the economic burden on healthcare systems while saving lives through rapid and accurate detection methods.

Empowering users to achieve better outcomes in healthcare.

Ongoing and future trials and collaborations, such as the current trial with AIIMS Delhi, AIIMS Rishikesh, and AIIMS Bhubaneswar. Expanding the range of applications and panels for various infections and antimicrobial resistance.







MedTel Healthcare:

Transforming Healthcare Access with INNOVATION & CONNE



INNOVATION & CONNECTED CARE

Inspiration from Tragedy:

A Doctor's Mission to Save Lives

The story of MedTel Healthcare began with a heartbreaking experience that shaped the vision of its founder, Dr. Lalit Ranjan Manik., Dr. Manik witnessed a mother sitting by her second son's bedside as she helplessly watched him succumb to malaria. The tragic loss of life—due to delayed diagnosis and limited access to quality healthcare—left an indelible mark on him. This devastating moment fueled Dr. Manik's resolve to find a solution that could bridge the gaps in India's healthcare system, particularly for those in remote areas.



Dr. Lalit Ranjan Manik

Co-Founder

MedTel Healthcare





Drawing on his 15 years of experience as a public health expert, including roles with the @World Health Organization (WHO) and the Ministry of Health in Saudi Arabia, Dr. Manik embarked on a mission to leverage technology to save lives. This passion and vision ultimately led to the creation of MedTel Healthcare and its flagship platform, **MedTel-iLab**.

Innovating for Impact:

MedTel-iLab was designed as a connected care platform to address the healthcare challenges faced by rural communities and underserved populations.

It seamlessly integrates digital diagnostic devices with teleconsultation capabilities, allowing healthcare providers to receive instant reports and actionable insights in real-time. This capability is particularly crucial for remote areas where access to specialists is limited.

66

Our goal with MedTel-iLab was to create a comprehensive platform that not only diagnoses but also connects,

says Dr. Manik.

We wanted to provide healthcare professionals with the tools they need to make timely, data-driven decisions—regardless of their location or resources.

"







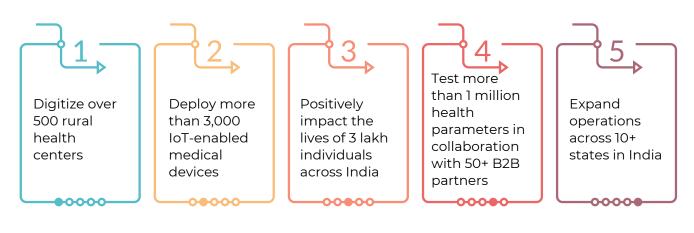
Real-Life Impact: Transforming Health Outcomes

One example of MedTel-iLab's impact can be seen in a heart screening camp conducted in a rural area. The platform's Al-powered diagnostic engine detected signs of an inferior wall infarction—a potentially life-threatening condition.

The user and the hospital received an immediate alert, and upon consultation with a cardiologist, the diagnosis of an acute myocardial infarction (MI) was confirmed. Swift action, including angioplasty the next day, saved the user from severe complications, underscoring the platform's potential to make lifesaving interventions possible in remote areas.



Scaling Innovation: MedTel Healthcare's innovative approach and commitment to reaching communities have enabled it to:



Key Initiatives: Bringing Healthcare to the Last Mile

Maternal Care in Balangir, Odisha:

MedTel Healthcare transformed maternal care for over 10,000 pregnant women by deploying IoT-based medical devices to monitor vital parameters and detect high-risk pregnancies early. The initiative was recognized by UNICEF for its positive impact on maternal and child health outcomes.

Project Video: https://bit.ly/46bQxer

Arogyam-NCD Door-to-Door Screening Initiative:

Launched by the Berhampur Municipal Corporation in Odisha, this project revolutionized non-communicable disease (NCD) screening by providing door-to-door monitoring services. Over 40,000 screenings were conducted, helping identify and manage chronic conditions early. This initiative earned the "Gold Medal" at the SKOCH Awards for its transformative approach.

Project Video: https://bit.ly/3JNMICJ

SPARSA - Safe Pregnancy & ANC Surveillance:

This initiative targeted maternal health at the grassroots level by deploying 200 digital diagnostic kits across 1364 Village Health, Sanitation & Nutrition Day (VHSND) sites in Angul district, Odisha. It provided continuous health monitoring for pregnant women, promoting safe pregnancies and reducing the risk of complications.

Project Video: https://bit.ly/3EGbUJe

Building a Resilient and Scalable Solution:

MedTel Healthcare's journey was not without its challenges. Reaching remote areas with limited connectivity, ensuring interoperability of multiple IoMT devices, and maintaining data privacy were some of the key obstacles faced. However, through strategic collaborations with technology partners and government agencies, MedTel was able to build a robust, secure, and scalable platform that serves the unique needs of the last mile.



RESILIENCE



Expanding the Reach of Connected Care:

MedTel Healthcare envisions a future where technology bridges the gap between healthcare providers and patients, ensuring quality care is accessible to all, regardless of location.

By continuously innovating and collaborating with stakeholders, MedTel is poised to expand its reach and impact, transforming healthcare delivery across India and beyond.



MedTel Healthcare has been an invaluable partner in our journey at MedLumos toward redefining healthcare access in rural areas." by MedLumos Pvt Ltd. "We have been using their comprehensive telemedicine kit with iLabs in our rural telemedicine clinics. Its user-friendly workflow empowers our paramedics and doctors at MedLumos Teleclinics to provide evidence-based, quality medical care to the rural population."

"We believe that everyone deserves access to quality healthcare," says Dr. Manik. "Through continuous innovation and collaboration, MedTel is dedicated to making this vision a reality, ensuring that no one is left behind."

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Bridging Gaps in Pediatric Surgical Healthcare Through INNOVATION

Balya Navarithi

The Role of Startups in Revolutionizing Healthcare

Translating an idea from laboratory to clinical application is the crucial factor in healthcare advancements. In these days, start-ups are not only created to commercialise innovative items but also serve as primary innovators. They are leveraging advanced technology and integrating it with the current healthcare delivery system to save costs and enhance productivity and efficiency. The sector is increasingly orientated towards market demand for innovation and research. Startups are essential in exploring innovative research concepts that are both creative and solution-oriented.



Dr. Akash Bihari Pati

Addl. Professor, Pediatric Surgery
AIIMS Bhubaneswar

The State of Pediatric Surgical Care in India

The under-five mortality rate has significantly decreased from 242 per 1,000 live births in 1961 to 29 per 1,000 live births in 2022. [1] However, the values exceed those of many developing nations. Although India has attained United Nations' Sustainable Development regarding child mortality ahead of schedule, the problem is in sustaining achievement. makers often focus solely on medical conditions affecting child mortality, such as diarrhoea, pneumonia, and malnutrition. The medical and social programs are directed towards these disorders. An oftenoverlooked approach decreasing child mortality is Paediatric Surgery. It is imperative to monitor the evolving trends in disease burden, such as malignancies and congenital abnormalities necessitating surgical intervention.



Paediatric surgeons primarily manage children with congenital abnormalities and other conditions necessitating surgical intervention. India, with a population of 336,906,000 children under the age of 15, has merely 1,600 paediatric surgeons.



The government recently increased the number of paediatric surgery training positions in several medical institutions to enhance the quantity of qualified paediatric surgeons in the country as an initial measure.

However, these seats lie vacant for the most of the time. A recent analysis indicated that 19% to 75% of paediatric surgery positions were unoccupied in several medical colleges across India. [4] There is an enormous disparity in the geographic distribution of currently trained paediatric surgeons. A significant number of paediatric surgeons favour practicing in cities of tiers 1 and 2 due to inadequate infrastructure in other regions.



The Problem Faced

Pediatric surgical care requires specialized instruments, intensive care, and long-term rehabilitation.

However, several barriers hinder access and innovation:



Socioeconomic Constraints: Many parents, especially in lower-income settings, forgo necessary treatment due to financial limitations, lack of awareness, or gender bias.



Industry Hesitation: Low demand discourages investment in miniaturized surgical tools and therapies for children.



Medical Workforce Shortage: Pediatric surgery is less financially rewarding, leading to fewer specialists entering the field.



Research & Funding Gaps: Fragmented research, weak academia-industry collaboration, and inadequate funding slow progress in pediatric healthcare.



Addressing these challenges requires interdisciplinary collaboration, translational research, and sustainable funding strategies to drive innovation and improve pediatric surgical outcomes.

Our Innovations

1. Electrochemical sensor for Hirschsprung Disease:

Hirschsprung disease is a congenital condition children, causing intestinal dysfunction due to the absence of ganglion cells. This leads to nerve hypertrophy and excess acetylcholine secretion, resulting in muscle rigidity and functional obstruction. Current diagnosis relies on frozen biopsy, which is timeconsuming, requires specialized expertise, and can yield subjective results. Misdiagnosis may lead to multiple surgeries. We have developed electrochemical sensor that detects elevated acetylcholine levels using enzymatic electrode, enabling real-time, costeffective, and accessible diagnosis. This innovation, supported by BIRAC's BIG 17 award, enhances diagnostic accuracy and supplements pathologists' expertise, paving the way for a reliable point-of-care solution.

2. Surgical Safety Checklist:

The World Health Organisation (WHO) has developed a surgical safety checklist to enhance safety in operating rooms. This must be executed at various stages of the surgical operation. Reports from many regions worldwide indicate that the checklist was not adhered to all throughout the surgery. We implemented an Android app-based checklist that incorporated a forcing function to ensure compliance during surgery. The use of this modified checklist resulted in a compliance rate of 100 percent, markedly surpassing the usual procedure. [6]



Equity and Accessibility in Pediatric Surgery

The emphasis is on the advancement of costeffective and accessible healthcare devices. The of soaring expenses healthcare render it inaccessible for numerous individuals in the developing nations. The fair allocation of healthcare resources poses a significant difficulty in certain regions of the world. Surgical management for children is not prohibitively expensive.

It is comparable to the expenditure incurred by the government for vaccination or other initiatives. Consequently, all paediatric surgical interventions can be encompassed within the Ayushman Bharat program. The Indian Association of Paediatric Surgeons has recently advocated to modify insurance packages to include the unborn.

Due to the insufficient number paediatric surgeons available for the rural population, rural patients are compelled to travel considerable distances under challenging circumstances. Innovations to address this gap of paramount are importance, rather than introducing robotics for surgical procedures.

The utilisation of telehealth and artificial intelligence can assist in these domains. As these technologies advance, they promise to democratise healthcare and tackle global health concerns, facilitating a future in which quality care is universally available.

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From Academia to Entrepreneurship

A Journey of Resilience and Innovation in



ORAL CANCER SCREENING

Embarking on a journey from academia to the complex world of entrepreneurship is not a path one stumbles upon lightly. For me, it was a transformation forged through dedication, sincerity, and an unyielding passion for improving outcomes in oral cancer patient. With 14 years of experience as a clinician and academician in dentistry, specialised in Oral Pathology, my journey was rooted in the meticulous world of oral disease diagnosis and my passion for oral cancer research. However, the path from identifying a problem to crafting a real-world solution is an odyssey of its own.







The Early Years:Seeds of Curiosity

From the start of my career, I was captivated by the complexity of oral diseases. The mouth isn't merely a mirror of one's health; it's a gateway that reveals so much about the human body. I realized early on that oral cancer, particularly in regions with high tobacco use, was a prevalent and often silent threat. We can enhance the outcome of the disease and quality of life of the patients if oral cancer is diagnosed at an early stage. Despite the advancements in healthcare, there was a gap in easy, accessible screening tools for oral cancer, because of which mortality and morbidity rate of oral cancer is not declining. The limitations in early detection of oral cancer haunted me, motivating



me to explore further

avenues.

Entering Research: From Curiosity to Purpose

My academic pursuits became more than a profession; they became a calling. I had always wanted to merge clinical insights with research, hoping to bridge the gap between lab results and clinical applications. Oral cancer became my research thrust. I delved deep into the pathogenesis of oral cancer, unravelling the molecular intricacies and studying the diagnostic tools available at the time. However, the more I researched, the more I realized how limited our resources were for an accessible, cost-effective screening method that could be widely used. I was fortunate to have the support of my university, Siksha 'O' Anusandhan University, Bhubaneswar, from the very beginning.



My academic pursuits They didn't just provide a foundation for my career as a researcher, but also cultivated an environment where I could explore my ideas freely. My institution played a vital role in shaping me as a clinician and an academic and also recognized the potential of my work to transition into a larger sphere. Their unwavering support equipped me with both the technical skills and the confidence to venture into uncharted territories.

The Turning Point: Conceiving a New Approach

In 2018, after years of research and careful consideration, I began developing an innovative solution. My goal was simple yet ambitious: to create a ready-to-use, stable, and palatable formulation that dental surgeons could use to screen for oral cancer in patients with suspicious oral lesions. I envisioned a tool that would be both affordable and effective, empowering clinicians to integrate cancer screening seamlessly into routine examinations. This idea wasn't born out of a sudden epiphany but was a gradual culmination of years of clinical observations and laboratory findings. I knew I was on to something that could potentially improve outcomes of oral cancer, but there was a long way to go from a concept to a real-world application.





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The First Big Break: DBT, BIRAC Grant

With the concept of formulation and its delivery method in place, I got an opportunity to incubate myself at KIIT TBI. Bhubaneswar, where Dr Namrata Mishra. Dr Nibedita Jena. and Aseem Mishra provided the mentorship and further shaped the idea.

I applied for the BIRAC (Biotechnology Industry Research Assistance Council), DBT grant in 2018. It was 12th December 2018, when I received the news of acceptance of my grant proposal, it was a moment of immense pride and relief.

The grant wasn't just financial support; it was validation that my idea held promise. Receiving the BIRAC, DBT grant gave me the resources to establish the initial proof of concept.

The journey that followed was filled with rigorous testing, refining, and re-evaluation. Every setback, every experimental result that didn't align with expectations, felt like a personal blow. But each success, each milestone crossed, gave me renewed hope and strength. As the proof of concept began to take shape, I realized that **my journey required intellectual protection,** and business acumen in addition to the scientific rigor. I applied for an Indian patent.



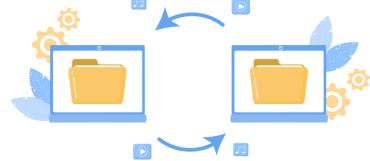


My academic background hadn't prepared me for the challenges of commercialization, but I was determined to see this project through. In 2021, I took the monumental step of establishing my startup Quickblue Oral Care Pvt Ltd which was further supported by Startup Odisha. Shifting from an academic and clinical environment to the fast-paced world of intellectual property and business plan, was exhilarating but daunting. There were days when I missed the familiar hum of academic debates, interaction with my students, and the satisfaction of patient diagnosis. But the thought of my work helping countless others was a powerful motivator that kept me pushing forward.

The Culmination: Transferring Technology

to Supriya Life Sciences

By end of 2022, after relentless attempt to overcome regulatory hurdles, I realized that there exist significant challenges in bringing this product to the market, due to the product's classification as a 'new drug.' This status demands rigorous regulatory hurdles, and extensive multi-institutional clinical trials to secure new drug approval from CDSCO. The vision of Dr Amaresh Panda, Lead of KIIT TBI's Technology Transfer Office (TTO), played a crucial role in bringing this concept to life.



Through his expertise in transforming innovative ideas into tangible solutions, we achieved a milestone in October 2023, the successful transfer of our patent application to Supriya Life Sciences, a respected Mumbai-based pharmaceutical company founded in 1987. Seeing years of hard work come to fruition was surreal. I reflected on the countless hours spent in the lab, the sleepless nights preparing grant applications, and the many sacrifices made to ensure the project's success.

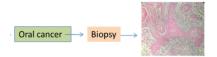




Throughout this journey, the unwavering support of my family, friends, and well-wishers was indispensable. My family by me through countless hours of testing, iterations. and setbacks. encouragement reminding me I was never alone in this endeavour. Friends and well-wishers celebrated achievement, big and small, constantly affirming that my work had the potential to impact lives on a larger scale.

I owe a deep sense of gratitude to the patients who participated in our studies with resilience and patience. Their cooperation allowed us to refine the product and validate the proof of concept. Without their trust and willingness, this journey might not have reached its full potential.





correct site correct diagnosis



Affordable user friendly chairside oral cancer screening kit for oral cancer screening and biopsy site identification

Continuing the journey: Patents and Global Aspirations

Granted Indian patent not only safeguarded the intellectual property but also paved the way for the technology to be recognized globally. Recently, I have applied for national phase entry of Patent Cooperation Treaty (PCT) application in eight countries, aiming to make this technology accessible worldwide. As I look ahead, I am also focused on exploring the therapeutic potential of Improved Toluidine Blue O in oral cancer treatment, adding a new dimension to my work beyond screening. I am sure I will keep on innovating, to fight against oral cancer.

Reflections and suggestions for Aspiring Academic Entrepreneurs

Becoming an academic entrepreneur transformed me in ways I anticipated. hadn't addition to acquiring knowledge on intellectual property and application process, process of regulatory approval, this journey taught me resilience and adaptability.

It's one thing to explore ideas within the walls of academia, where primary goal is discovery. But in the entrepreneurial world, the stakes different. Success isn't measured by publications or citations but by the real-world impact and accessibility \circ f the solution. То those considering this path of knowing the innovation,

I would highlight the importance of Perseverance, Gratitude, and non-stop learning.

In this journey, be ready to face countless challenges, funding constraints to regulatory hurdles. Persevere through them, for every obstacle is a stepping stone to your eventual success. Surround yourself with people who believe in your vision. Show gratefulness towards your family. friends. mentors. colleagues whose encouragement will sustain you during tough Transitioning entrepreneurship requires new skills, from understanding business models to handling finances. Embrace this learning curve which will anchor through the highs and lows.

Each milestone reflects the progress you've made and worth celebrating.





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Email: chairman@bckic.in | ceo@bckic.in

Web: www.bckic.in

